

# INDONESIAN EXPORT PROFILE EXPORTERS DIRECTORY



STAKAAN SEKRETARIAT JENDE  
MINISTRY OF AGRICULTURE REPUBLIC OF INDONESIA  
DIRECTORATE GENERAL OF PROCESSING AND MARKETING  
FOR AGRICULTURAL PRODUCTS



SEKRETARIAT JERAMBA

**MINISTRY OF AGRICULTURE  
DIRECTORATE GENERAL OF PROCESSING AND MARKETING  
FOR AGRICULTURAL PRODUCTS**



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# FOREWORD

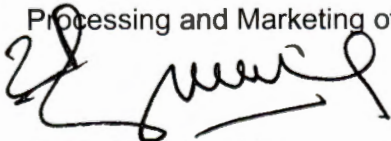
As one of the largest exporters of commodity in the world with the unique and its own distinctive, therefor It is necessary for The Directorate of International Market Development of Agricultural Products to compile this Indonesian Export Profile and Directory of Exporters as well.

The aim of this book is to provide information about some of the agricultural products of Indonesia that are provided for export market. Hopefully it will be a valuable knowledge for readers to have knowledge about superior products of ornamental foliage plants, coconut, and tea products originated from Indonesia.

This reading material comprises of general information on those commodities and its products derivatives, the utilization of the products, export procedures, and the list of stakeholders in charge with exportation of the products (attaché, association, exporting companies).

Our highly expectation that this book is usefull especially for entrepreneurs who are dealing with tea, coconut, and foliage plant export, and general consumer in export market destination, besides to enhance understanding The Indonesian agricultural products.

Director General,  
Processing and Marketing of Agricultural Products



**Zaenal Bachruddin**



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# EXPORT REGULATION

Prior to do export, it is necessary for the exporters to determine whether they act as producers (make their own goods) or as traders who acquire goods from suppliers / producers in various production centers.

In addition, in order to improve the effectiveness of the implementation of export, exporters also need to know the provisions / regulations on the goods to be exported (the regulation of Indonesian government and the regulations in the country of export destination).

Based on the Minister of Trade of Indonesia Decree No 01/M-DAG/PER/1/2007, the exported goods are classified under four (4) groups, namely:

## 1. Export Prohibited Goods, on account of:

- Preserving nature
- Do not comply with quality standards
- Ensuring the supply of raw materials for small industries / artisan
- Increasing added value
- Possessing historical and cultural values

## 2. Export prohibited items include:

- Arwana Fry
- Rattan originated from the wild
- Timber
- Sea sand
- Gemstone
- Rubber Blocks
- Antique



## 2. Export Regulated Goods

Goods subject to regulated export trade system can only be exported by registered exporter, that is a company or individual that has received recognition from the Secretary of Commerce for exporting certain goods in accordance with the regulations. These items include:

- Coffee
- Rattan
- Timber
- Pulp
- Diamond

## 3. Export Controlled Goods

Goods subject to export control can only be exported by exporter that have received export approval from the Ministry of Trade or the appointed official (apply for exporter of specific goods).

Goods controlled for export are due consideration to maintain the balance in domestic supply so as not to interfere domestic consumption.

Export Controlled Goods include:

- Ox
- Crocodile skin
- Napoleon fish
- Palm kernel
- Oil / Gas
- Fine gold
- Urea fertilizer
- Waste and scrap





#### 4. Export Free Goods

Export free goods are goods beyond the classification of regulated, controlled, and prohibited goods. However, every exporter must have license from the Ministry of Trade or other technical department prior to export.

## HOW TO EXPORT

### The Procedure

Before exporting, there are some things should be prepared by the exporter, such as:

- a. Administrative preparation, namely office equipment which includes riveting and informative letter head, personal computers, fax machine and telephone, clear PO Box or address.
- b. Legality preparation, such as business license (technical license, trading license (SIUP), industrial license (IUI)), company registration certificate (TDP), tax account number (NPWP), Specific exporter license.
- c. Goods physical preparation, such as contract with the producer, promotional tools (brochure / catalog / leaflet), price list, samples of goods and not less important is product knowledge.
- d. Operational preparation, such as export process, procedures and documents, export/import policies / regulations, and export strategies.



The following procedures apply to exporting products abroad:

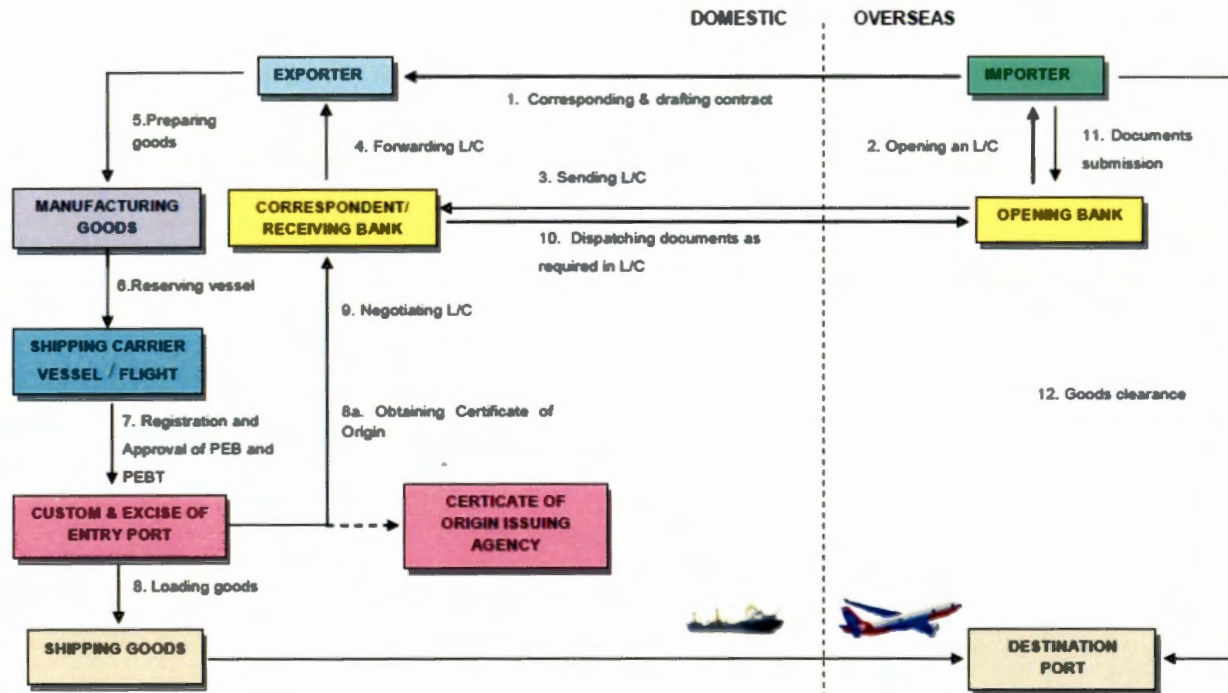


Figure 1.

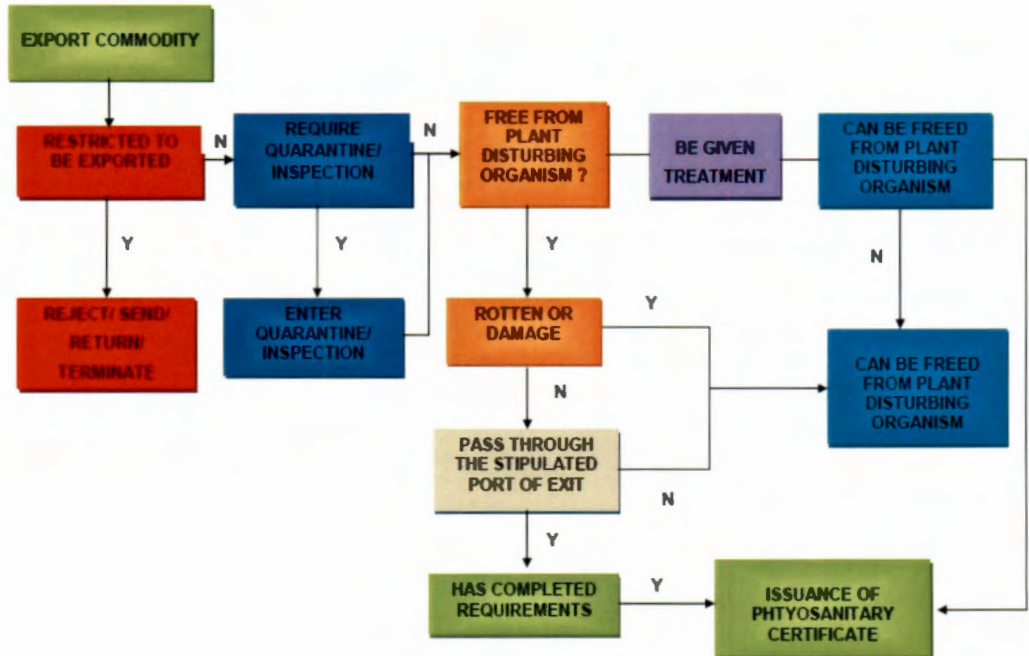
**Details:**

1. Exporter and Importer make a correspondence, which ended with drafting Sales Contract.
2. Importers apply for L / C at the Opening Bank abroad.
3. Opening Bank sends L/C confirmation to Correspondent Bank abroad to notify the exporter.
4. Correspondent Bank / Advising Bank notify the exporter by issuing L/C advice.
5. Exporter prepares goods.
6. Exporter reserves space on a vessel to a shipping company.
7. Exporter manages export formality, by filling in export declaration (PEB) and paying export duty, the export declaration is registered to be approved.
8. Loading the goods on board. The shipping company gives the exporter Bill(s) of lading.
  - 8a. In the case of the L/C stated to attach Certificate of Origin (SKA), the exporter should obtain the Certificate of Origin from the issuing agency.
9. After preparing all required documents as stated in the L/C, exporter negotiates to Correspondent Bank to receive payment.
10. Shipping the L/C document from Correspondent Bank to the Opening Bank.
11. Opening bank forwards the documents to the importer.
12. Importer submits the document to shipping agent in exchange of delivery cargo.



### \*) Export of Fresh Product

To export fresh agriculture products, the products should pass plant quarantine inspection and follow the administrative procedure as shown in diagram 1. Sequence of Plant Quarantine Measures for Export can be seen in the following diagram:



### Description:

The commodity owner (carrier) or the trustee submits commodity export report (for plants, products of plant or other carrier medium) by filling out form KT-11 to the plant quarantine officers and attaching the following documents:

- Export License from the Ministry of Agriculture / Forestry in the original sheet (for exporting tobacco plant seeds, agave, abaca, coffee, oil palm, cocoa, sugar cane, rubber, tea, cinchona, rauwolfia, cover crops, cloves, nutmeg, pepper, coconut , raffles, wild orchids, several species of forest plants).



- CITES certificate in sheet copy legalized by the Ministry of Forestry for protected plant species

For the purposes of data cross, the Plant Quarantine Officer also requires other documents such as letters of Export Declaration (PEB), Shipping Instruction (SI), and or Bill of Lading. Commodity export reports must be submitted no later than 1 (one) day before the commodity is loaded into the container or in the case of bulk cargo shipped. Nevertheless, it is recommended that the export report to be submitted a few days longer before the commodity is loaded into a container or shipped to prevent delays / cancellation of departure in case of necessary measure treatment for the commodity to be exported (fumigation action may take 2 x 24 hours).

Counter officer shall record the export report in the agenda and continue to examine for its completeness, truth and validity as required by the Plant Quarantine Office. If the documents do not complete the requirements, the commodity owner or their trustee must complete it in advance and to him will be given the Notice to Complete Plant Quarantine Requirements Document (KT-15).

The export report will be further processed after the completion of required documents. If the required documents cannot be completed within 14 days, then against the carrier will be refused for the commodities to be exported and to the owners or the trustee will be given a Letter of Rejection (KT-26). If the entire required documents have been completed, the commodity to be exported is transferred to be checked on the physical examination / health. To that end, the commodity owner or the trustee will be given a Notice of Execution of Physical / Health Inspection / Sequestration and Observations Measures (KT-16).

The appointed plant quarantine officer accompanied by the owner of the commodity or the trustee will inspect the commodities to be exported. For the purpose of inspection, the plant quarantine officer must be given the opportunity to see firsthand all commodities to be exported and take samples of the commodities. Physical examination can be performed in port of exit or outside the port of exit (in the designated warehouse / depot / location upon the commodity owner or the trustee request).



In terms of inspection and or other quarantine measures to be performed outside the point of entry, the feasibility of the place must be assessed in advance by the plant quarantine officer before it is used as place of inspection. All facilities required for the purposes of the implementation of plant quarantine measures outside the port of exit, including transportation, accommodation and meals for the Plant Quarantine Officer, becoming the responsibility of the owner of the commodities or the trustee. If, from the physical examination results it turns out that:

The commodities are prohibited to enter the country of destination or prohibited to be exported or traded in accordance with existing regulations, or rotten or damaged, then the commodities will be rejected to be exported and to the owner or the trustee will be given a Letter of Rejection (KT-26).

In the case of the commodities are infected by plant disturbing organism, they must be inspected and to the owner or the trustee will be given Notice of Inspection (KT-22).

If the commodities are free from plant disturbing organism, the commodities are released and to the owner/carrier or their trustees were given Phytosanitary Certificate (PC). PC will be issued after all data of the commodities to be exported are in accordance with that stated in the Export Declaration, and the cargo manifest or Bill of Lading.

Commodities are free of pests, the commodity is released and liberation of the commodity carried and given to the owner or their proxies Phytosanitary Certificate (PC). PC will be published after all data on the commodity to be exported in accordance with that stated in the PEB, and the cargo manifest or Bill of Lading.

#### **\*) Export of Processed Products**

Processed agriculture products to be exported must obtain food certifications from Badan POM first. The required food certifications to name a few are Export Notification such as Health Certificate and Free Sale Certificate, and also Hygiene and Sanitation Certificate. Thereafter, the administrative procedure that must be passed to export processed products is the same as listed in diagram 1 above.



# EXPORT COMPANY

## Export Company: Foliage

### 1. Visi Green Factory

Address : Royal MGR 2 Tanjung  
Duren, Jakarta  
CP : Mr. Hafas Hafasi  
Mobile : +62-878-87534499  
Product : Ornamental Live Plants,  
Foliage Live Plants,  
Natural Plants, Floricul-  
ture, Lucky Bamboo,  
Dracaena Fragans

### 2. MJ FLORA

Address : Komplek Pakuan II,  
Jl Dahlia 2 No 26 Bogor,  
West Java  
Phone : +62-251 316241  
CP : Mr. Benny Tjia, PhD  
Mobile : +62-8111101401,  
+62-81317318421  
Website : <http://www.mjflora.com>  
Product : cut foliage, seedlings,  
bulbs, landscape plants,  
pot plants, tropical cut  
flowers, Drac marginata

&reflexa song of India &  
Srilanka etc, gardenia &  
chrysanthemum &  
calathea etc

### 3. PT. MONFORI NUSANTARA

Address : Bintaro Jaya Sektor IX,  
Blok E-2 Pondok Aren,  
Tangerang  
Phone : +62-21 7452257 / 58  
Fax : +62-21 7451932  
CP : Lewi Pohar Tjuatja  
Mobile : +62-811 800199  
Email : [lewi.pc@monfori.co.id](mailto:lewi.pc@monfori.co.id)  
Website : [www.monforiflora.com](http://www.monforiflora.com)  
Product : Tissue Culture seedlings

### 4. PT. NURUL HUDA MAKMUR

Address : Jl. Betung VII No. 200,  
Kel. Pondok Bambu  
Jakarta Timur  
Phone : +62-21 8615876  
Fax : +62-21 8615704  
Product : Raphis exelsa

### 5. TINGAL GARDEN ORCHIDS

Address : Jl. Merpati 32 B. Sawah  
Baru Ciputat Tangerang  
Phone : +62-21 7433131



Fax : +62-21 7412912,  
+62-21 5255323  
Product : Cut foliage, Heliconia

Address : Melati Raya No 45  
Jakarta Barat 11720  
CP : Mr. Hanli Santoso  
Mobile : +62-21-5406002  
Product : Palm Tree, Sanseveira,  
Cycas, Dracaena

#### 6. CV. ASA INDONESIA

Address : Taman Setia Budi Blok  
YY No. 16 Medan, North  
Sumatera  
Phone : +62-61 8201239,  
+62-61 77822967  
Fax : +62-61 8451867  
Product : Palm, Raphis exelsa,  
seedlings, young plants,  
bougenville phoenix

#### 10. BHUMI CIPTA MANDIRI, CV

Address : Jl. Palagan Tentara  
Pelajar No. 52A DIY -  
55581  
Phone : +62-274 7101837  
Fax : +62-274 7101838,  
+62-274 869296  
CP : - Clara Seiffi Emmy  
Pratiwi  
- Rosalia Filani  
Product : Oth. Fresh Cut Flowers  
for Ornamental Purpos-  
es

#### 7. HARMONY

Address : Veteran 45 Surakarta,  
Central Java 571156  
CP : Mr. Fahmi Baraba  
Mobile : +62-878-36094243)  
Product : Plants, Anthurium,  
Jenmanni, Sanseiviera

#### 11. BIOLINA TRIO SINTESA, PT

Address : ANZ Tower 16th Floor,  
Jl. Jenderal Sudirman  
Kav. 33A DKI Jakarta -  
10220  
Phone : +62-21 5701049,  
+62-21 5701052  
Fax : +62-21 5701054  
CP : - Listyani Darmadi  
- Rita Narulita  
- Albertina R.W.

#### 8. PT. Eldadi Usaha Flora

Address : Jl. Gadog Raya No.112  
Mega Mendung Puncak  
Phone : +62 251 8248112  
Email : eldadi-usaha-flora  
@centrin.net.id  
Product : Cut Flower

#### 9. KARYA ANUGERAH ABADI





Product : Cut Flowers for Ornamental Purposes

#### 12. CV. TATY NURSERY GALERY

Address : Jl. Kapten Muslim,  
Komplek Tata Plaza  
A-30 Meda North Sumatera

Phone : +62-61 8470977

Fax : +62-61 8443778

Product : Ornamental Plant,  
Cut Flower

#### 13. ARJUNA FLORA, CV

Address : Jl. Raya Arjuno RT 06 /  
RW 10 Junggo, Tulungrejo  
Bumiaji East Java 65336

Phone : +62-341 590293

Fax : +62-341 512357,  
+62-341 595123

Product : - Bulbs, Tubers, Tuberosous Roots, Corms, Crowns and Rhizomes, Dormant  
- Live Plants  
- Oth. Fresh Cut Flowers for Ornamental Purposes  
- Cut Flowers for Ornamental Purposes

#### 14. PT SAUNG MIRWAN

Address : Jl Gadog Cikopo  
Selatan, Desa Sukamanah  
Kampung Pasir Muncang No. 134  
Mega Mendung, PO Box 181,  
Bogor West Java 16001

Phone : +62-251 8241269

Fax : +62-251 8241268

Website : [www.saungmirwan.com](http://www.saungmirwan.com)

Product : Chrysanthemum cuttings,  
Chrysanthemum cut flowers,  
Chrysanthemum potted plants

#### 15. CV. Inti Sufermo Sakti

Address : Jakarta – Indonesia

Phone : +62-21 7801212

Email : [sufermo@yahoo.com](mailto:sufermo@yahoo.com)

CP : Mr. Utomo

Mobile : +62-815 74263739

Email : [s.utomo@yahoo.co.id](mailto:s.utomo@yahoo.co.id)

CP : Mr. Reza

Mobile : +62-816 1988576

Email : [rezameiriadi@hotmail.com](mailto:rezameiriadi@hotmail.com)

Product : Coco Bonsai

#### 16. PT MELRIMBA SENTRA AGROTAMA

Address : Gedung Puri Metropolitan  
Jl Cinere Raya No. 1 A



Limo 16514 Depok  
Phone : +62-21 7545102,  
+62-21 7545068  
Fax : +62 21 7540660  
Product : Lilium, Phalaenopsis

#### 17. PT EKA KARYA GRAHA FLORA

Address : Pusat Niaga Roxy Mas  
Jl. KH Hasyim Ashari  
Blok D 3 No. 8 Jakarta  
10150  
Phone : +62-21 63856231  
Fax : +62 21 63856232,  
+62-21 63858531  
Website : [www.grahaflora.com](http://www.grahaflora.com)  
Product : Orchids, Anthurium

#### 18. PT GODONG IJO

Address : Jl Cinangka KM 10  
No.60 Desa Serua  
Sawangan Depok  
Phone : +62-21 74710678  
Fax : +62-21 7413334  
Product : Adenium, Euphorbia,  
Philodendron, Aglaone-  
ma, Anthurium

#### 19. PT PURI SEKAR ASRI

Address : Jl. Pangkalan Jati  
No.513 A Pondok Labu  
Jakarta Selatan  
Phone : +62-21 7651902,  
+62-21 7395380

Fax : +62-21 7500613  
Product : Gerbera, Rose, Cut  
Foliage

#### 20. ALLESSCIA

Address : Jl. Boulevar Kelapa  
Gading Blok WA 2/14  
Kelapa Gading Permai,  
Jakarta 14240  
Phone : +62-21 4532630  
Fax : +62-21 45841110  
Product : Chrysanthemum, Carna-  
tion, Ruscus

#### 21. PT. Agro Dua Satu Gemilang

Address : Randu Agung 100,  
Singosari Malang East  
Java  
Phone : +62-21 8300327  
CP : Mr. Tatag Hadi

#### 22. PT NUSA INDAH HORTIMEX (OSTRAFARM)

Address : Jl. Limau II No. 20  
Kebayoran Baru Jakarta  
Selatan  
Phone : +62-21 7267494,  
+62-21 7267495  
Fax : +62-21 7267490  
Product : Anthurium, Chrysanthem-  
um



**23. CV. Bunga Indah Farm**

Address : Jl. Raya RA.Kosasih  
No.51 Sukabumi 43192  
Phone : +62-266 221 489  
Fax : +62-266 235 054  
Email : ex\_suji@yahoo.co.id  
Website : www.saungmiran.com

**24. PT. Alam Indah Bunga Nusantara**

Address : Jl. Raya Mariwati Km 5  
Desa Kawung Luwuk  
Sukaesmi Cipanas  
Cianjur 43254  
Phone : +62-263 581 610  
Fax : +62-263 581 611  
Email : info@abn-flowers.com  
tatan\_sutarna@yahoo.com

**25. PT. Inti Maharani**

Office : Graha Promosi Bunga  
Potong dan Tanaman  
Hias  
Address : Rawa Belong Kav.D.3  
Jl. Sulaiman No.46,  
Jakarta  
Phone/fax : +62-21 68422565

**26. Kebun Winasari**

Address : Jl. Kalibata Timur IV  
No.45 Jakarta-Indonesia  
Phone : +62-21 7940160,  
7940161

Nursery : Desa Tamansari, Ciapus  
Kec. Ciomas. Bogor  
West Java  
Phone : +62-251 8485508  
Product : Heliconia sp, Alpinia sp

**27. PT. Tropika Flora Persada**

Address : Jl. Cisanggiri V No.3  
Phone : +62-21 7250800,  
+62-21 7393667  
Fax : +62-21 7393667  
Email : tropika@cbn.net.id  
Product : Leather leaf fern

**28. PT. Selektani**

Address : Jl. Raya Darmo Permai  
Timur No.36 Surabaya  
60189  
Phone : +62-31 7329201,  
+62-31 7327948  
Fax : +62-31 7329202  
Product : Seeds of ornamental  
plants & vegetables

**29. PT. Tropica Greeneries**

Address : Jl. Betung IX No.345  
Pondok Bambu. Jakarta  
13340  
Phone : +62 21 8615704  
Email : info@tropicagreeneries.com  
Website : www.tropicagreeneries.com



CP : Ir. Anggia Murni  
Asroel Alamsjah  
Mobile : +62-8129454024,  
+62-81133531  
Product : Landscape Design,  
Tropical Plants Nursery,  
Import/export seeds &  
plants, Indoor Plants,  
Contract Growing, Big  
Palms & Trees, Natural  
Stones

### 30. PT. Bina Usaha Flora

Address : Jl. Mariwati KM 5,5  
Pataruman. Cipanas  
Cianjur-West Java  
Phone : +62 263581624  
Fax : +62 263581625  
Product : Bedding plants, Orna-  
mental potted plants

### 31. PT. Benara Flora Utama

Address : Jl. Inspeksi POJ Tarum  
Timur Desa Cimahi  
Tamelang VI Kec. Klari  
-Kab. Karawang 41371  
West Java  
Phone : +62-264351030  
Fax : +62-264351035  
Email : benara@indosat.net.id  
Product : Landscape plants

### 32. PT. Bintang Delapan Hortikultura

Address : Graha Cempaka Mas  
Blok D No.25. Jl. Let-  
jend. Suprpto Jakarta  
10640  
Phone : +62-21 899307  
Fax : +62-21 89932806  
Website : www.bintang8.com  
Product : Phalaenopsis, Dracae-  
na, Oncidium, Others  
(Aroids, Cocos)

### 33. PT. WAHANA KHARISMA FLORA

Address : Jl. Buring No. 41 Malang  
East Java  
Phone : +62-341 320266  
+62-341 353517  
Fax : +62-341 320266  
Email : wkfm1g@indo.net.id  
Product : Carnation, Gerbera,  
Chrysanthemum



## Export Company: Tea

### 1. KARISMABUMI

Address : Pinus 3 Block C1 / 48  
Jakarta Utara  
Phone/Fax : +62-21-4405316  
CP : Mr. Handi Jaya  
Mobile : +62-81619 81700  
Product : Herbal Tea from calix  
rosella flower

### 2. PT Mahkotadewa Indonesia

Address : Jl. Gaharu AA1, Nyiur  
Melambai II, Rawabadak  
Utara, Koja, Jakarta  
Phone/Fax : +62-21-99372251  
CP : Mr. Bayu Wardhana  
Mobile : +62-8179463941  
Website : [www.mahkotadewa.co.id](http://www.mahkotadewa.co.id)  
[www.mahkotadewa.com](http://www.mahkotadewa.com)  
Product : Herbal Product, Herbal  
Tea

### 3. GUNUNG SLAMAT, PT

Address : Jl. Agung Timur IV  
Blok O No2 Kav.18-19,  
Sunter Podomoro  
DKI Jakarta 14350  
Phone : +62-21 6512323,  
+62-21 6512277,  
+62-21 6505106,  
+62-21 6505271  
Fax : +62-21 6511951

CP : - Sosrodjojo  
Email : [info@gunungslamat.com](mailto:info@gunungslamat.com)  
Product : Green Tea, Black Tea

### 4. Teh Raja

Address : Kayangan RT03 RW05  
Bejen Karanganyar  
Surakarta, Central Java  
CP : Mr. Ridwan Margono  
Mobile : +62-8572-8000422  
Product : Herbal Tea Mahkota  
Dewa

### 5. MEDIABETEA INDONESIA, PT

Address : Komplek Mutiara Taman  
Palem Blok C19 No. 89,  
Jl. Raya Kapuk Kamal  
Outer Ringroad  
Cengkareng, DKI  
Jakarta 11730  
Phone : +62-21 54356010,  
+62-21 5450465  
Fax : +62-21 54356033,  
+62-21 54391021  
CP : - Darwin Kiro BA.  
Website : <http://mediabeteaindone.com>  
Product : Tea, Herbal Products

### 6. KURNIATAMA LESTARI, CV

Address : Jl. Jagalan No. 30  
Semarang Central Java  
50135



Phone : +62-24 3514522,  
+62-24 3548605  
Fax : +62-24 3518772  
CP : - Dewi Rinawati, Ms.  
- Benny A. Atmidi  
- Dewi Rinawati, Dr  
- Mei Darsini  
Product : Green Tea

### 7. Sehatalaherbal

Address : Jl. Beringin VII/3  
Perumnas Parung  
Panjang Bogor, West  
Java  
Phone : +62-21-8784565  
Fax : +62-21-5588393  
CP : - Mr. Budi Prakoso  
Mobile : +62-81310343598)  
Product : Herbal tea, Herbal tea  
for diabetes

### 8. ASTRA AGRO LESTARI TBK, PT

Address : Jl. Puloayang Raya Blok  
OR I, Kawasan Industri  
Pulogadung DKI Jakarta  
13930  
Phone : +62-21 4616555  
(Hunting),  
+62-21 4616688  
Fax : +62-21 4616678

CP : - Suryanto  
- Prijono Sugiarto  
(Komisaris Utama)  
- Widya Wiryawan  
(Direktur Utama)  
Product : Tea

### 9. Gracia Life

Address : Bandarlor G 9 No 11  
Kediri, East Java  
Phone : +62-354 7107203  
Fax : +62-354 770332  
CP : Ms. Kristyn Ningsih  
Mobile : +62-85235834935  
Product : Roselle Tea

### 10. Sejahtera Rezeki Makmur

Address : Jalan Hayam Wuruk  
3 GG Jakarta Pusat  
CP : Mr. Jeremy Chandra  
Mobile : +62-8111-777851  
Product : Roselle Tea

### 11. Tambi, PT

Address : Jl. Tumenggung  
Jogonegoro No. 39,  
Wonosobo, Central  
Java 56314  
Phone : +62-286 321077,  
+62-286 321088  
Fax : +62-286 321203  
Product : Black tea



## 12. OZA

Address : Jl. Teuku Angkasa No.  
29 Bandung West Java,  
Indonesia, 40132  
Phone : +62 618 2020 9  
Mobile : +62 838 2847 332  
E-mail : info@ozapremiumtea.com,  
sales@ozapremiumtea.com

## 13. CV. DHARMA JAKTI (DHARMA TEAS)

Address : Jl. Tukad Yeh Aya 127X,  
Blok B Denpasar Bali  
80225  
Phone/Fax : +62-361 245484  
Email : info@dharmajakti.com  
Website : www.dharmajakti.com  
CP : Kib Roby  
Mobile : +62-8123 933815  
Product : Black, Green, Oolong,  
Herbal Tea

## 14. GUNUNG SARI HIJAU 63, PT

Address : Ds. Susukan Tr II/6, Kec.  
Cigudeg, Kab. Bogor,  
West Java  
Phone : +62-21 514 01495  
Fax : +62-21 514 01498  
Website : www.tehenamtiga.com  
Product : Green Tea, Oolong Tea

## 15. INDONESIA NATURE TEA

### COMPANY

Address : Jl. Soetomo No. 480,  
Medan North Sumatera  
20231  
Phone : +62-61 415 2207  
+62-61 457 2317  
Fax : +62-61 415 1482  
Email : inteco@aol.com.id  
Product : Tea

## 16. UD. KNK Bali

Address : Jln. Gunung Lumut No.  
17 Denpasar, Bali  
Phone : +62-361-8557411  
Fax : +62-361-731502  
CP : Mr. Ngurah Suardika  
Mobile : +62-81916312388  
Product : Dried Red Rosella Tea

## 17. PT. KABEPE CHAKRA

Address : Jl. Bojong Buah Raya  
No.6A Bandung 40971  
Phone : +62-22 5892874  
Fax : +62-22 5895306  
Email : www.chakratea.com  
Product : green, black  
and sencha tea(HACCP,  
ETP, Rainforest Allianze  
cerification)



### 18. Perkebunan Nusantara VIII, PT

Address : Jl. Sindangsirna No. 4  
Bandung, West Java  
40153

Phone : +62-22-2038966

Fax : +62-22-2031455

Product : Walini green tea and  
black tea, Walini organic  
tea Iroet green tea and  
black tea (sustainable  
tea certification and UTZ  
certification), P123green  
tea and black tea (sust-  
ainable tea certification)

Fax. : +62-21 5823561

Website : www.duatang.com

Product : black, green and  
jasmine tea

### 21. PT. HAREDONG

Address : Gading Mediterania  
Residences Blok RK-  
33/G, Kelapa Gading  
Barat North Jakarta,  
Indonesia

Phone : + 62-21 3004 2065

Fax : + 62-21 3004 2066

Product : Green and Oolong Org-  
anic Tea (IMO certifica-  
tion)

### 19. PT. Pagilaran

Address : Jl. Faridan M. Noto 11  
Yogyakarta 55224

Phone : +62-274-561392,  
563046 (Hunting)

Fax : +62-274-540628

E-mail : pagilaran@telkom.net

Product : Kepondang green tea  
and black tea (sustaina-  
ble tea certification)

### 22. TONG TJI TEA

Address : Jl. Gajah Mada 90,  
Kraton, Tegal Barat  
Tegal, Central Java  
52112

Phone : +62-283 323388/  
+62-238 3233389

Fax : +62-283 323388

### 20. PT. TANG MAS & DUTA SERPACK INTI, PT

Address : Perkantoran Puri Niaga  
I, Blok K7 No.3 V-W Jl.  
Puri Kencana, Jakarta.

Phone : +62-21 5823560  
(hunting)

### 23. SARIWANGI A.E.A, PT

Address : Jl. Mercedes Benz no.  
288, Cicadas Gunung  
Putri – Bogor 16964

Product : Sedap Wangi black tea  
(sustainable tea certifica-  
tion)





#### 24. GUNUNG SUBUR

Address : Jl. Raya Jaten Km 9  
Karanganyar, Surakarta  
Central Java - 57731  
Phone : +62-271 825341,  
+62-271 825342,  
+62-271 827931  
Fax : +62-271 821142  
E-mail : djenggot@indo.net.id

#### 25. MEKAR WANGI, CV

Address : Sumber Hegar V 12-8  
Bandung West Java  
40222  
Phone : +62-22 6017188  
Product : Dry green tea

#### 26. ARAFA TEA

Address : Griya Cigadung Baru  
Blok E. Bandung-West  
Java 40191  
Mobile : +62-8172 373252  
E-mail : iffah@arafatea.com  
Website : www.arafatea.com  
CP : Darso Sayat  
Product : white, green and black  
tea(Rainforest Allianze  
Certification) and the  
processed product

#### 27. SATOE NOL TUJUH, PT

Address : Jl. dr. Setiabudhi km.10  
123/170C Bandung  
40143  
Phone : +62-22 2007107  
Fax : +62-22 2007018  
Product : black, green and white  
tea, RDT mint tea

#### 28. PT. Liza Herbal International

Address : Jl. Arzimar III No. 43  
Bogor – West Java,  
Indonesia 16152  
Phone : +62-251 8350 056  
Fax : +62-251 8349 831  
Product : herbal tea



## Export Company: Coconut

### 1. TRINTIS INTERNATIONAL, PD

Address : Komplek Rukan Artha  
Gading Niaga Blok D  
No. 24, Kelapa Gading  
DKI Jakarta- 14241

Phone : +62-21 45854470,  
+62-21 45854472

Fax : +62-21 45850697,  
+62-21 45854471

CP : - Asmara Wangsa  
- Frans Pontoh

Website : [www.trintisinternational.com](http://www.trintisinternational.com)

Product : Coconut Desiccated

### 2. DELPHIA PRIMA JAYA, PT

Address : Jl. Raya Jemursari No  
97 Kel. Wonosari, East  
Java – 60237

Phone : +62-31 8439567,  
+62-31 5323984,  
+62-31 8472753

Fax : +62-31 8435395

CP : - Sunarjo Sampoerna  
- Willy Wijaya  
- Sutjipto

Website : [www.delphiaprimajaya.com](http://www.delphiaprimajaya.com)

Product : Coconut fiber

### 3. EMPAT SEKAWAN ABADI, CV

Address : Raya Darmo Permai III,  
Ruko Plaza Segi Dela-  
pan Kav. A-853. Surab-  
aya 60189 East Java

Phone : +62-31 734 0206-10

Fax : +62-31 734 0205

Email : [admin@empatsekawanabadi.com](mailto:admin@empatsekawanabadi.com)

Product : Coconut fiber, coconut  
sell charcoal

### 4. JAWA CAHAYA ORGANIC (JCO), CV

Address : Jl Ki Ageng Mangir 973,  
Ds Kraton, Kec Maosp-  
ati, Magetan 63392,  
East Java

Phone/Fax : +62 351 866 128

Mobile : +62 812 3432 3288

Email : [sales@jc-organics.com](mailto:sales@jc-organics.com)

CP : Dwi Pertiwi

Product : raw young coconut,  
coconut sugar, Virgin  
Coconut Oil

### 5. KURNIA TUNGGAL NUGRAHA, PT

Address : Jl. WR. Supratman No.  
75, Pasar Jambi, Jambi-  
36111

Phone : +62-741 22376,  
+62-741 253334

Fax : +62-741 33484

CP : - Wiyanto



- Budiyanto  
Product : Crude Coconut Oil

#### 8. BITUNG MANADO OIL LTD, PT

Address : Jl. Walanda Maramis,  
Madidir Weru, North  
Sulawesi 95122  
Phone : +62-438 32472  
Fax : +62-438 32515  
Product : Crude Coconut Oils

#### 6. ANDOW NGENSOWIDJAJA, PT

Address : Jl. Kramat Raya 5A Lt.  
2 DKI Jakarta- 10450  
Phone : +62-21 3155278  
(Hunting),  
+62-21 45781545,  
+62-21 45854435  
Fax : +62-21 4525753,  
+62-21 3909287,  
+62-21 45854435  
CP : - Mario Ngensowijaya  
-Yuna  
Website : [www.cocoa-palm-coconut.com](http://www.cocoa-palm-coconut.com)  
Product : Crude Coconut Oil

#### 9. BANDAR JAKARTA, CV

Address : Jl. Prof. DR. Sri Soedewi,  
MS. SH Kuala Tungkal  
Jambi - 36511  
Phone : +62-742 21563  
Fax : +62-742 322822  
CP : - H. Syawal Hamid  
Product : Coconut Shell, Charcoal,  
Copra

#### 7. SUMATERA BARU

Address : Jl. Besar Teluk Nibung  
Km. 3,5, Sei Merbau-  
Tanjung Balai, North  
Sumatera - 21334  
Phone : +62-623 92908  
Fax : +62-623 93508  
CP : - Ulong Oeidy  
- Bakar Oeidy  
Website : [www.sumaterabaru.com](http://www.sumaterabaru.com)  
Product : Crude CNO, Coconut  
Desiccated

#### 10. CREST INTERNATIONAL INDUSTRIAL DEVELOPMENT INDONESIA, PT

Address : Jl. Raya Kalianda Trans  
Sumatera Km. 50  
Lampung - 35511  
Phone : +62-721 266879/322377  
Fax : +62-721 253517/321222  
CP : - Louis Djoko  
Product : Coconut Fibres Other  
Than Raw,Coconut  
Shell Charcoal



**11. MEMON INTERNATIONAL TRAD, CV**

Address : Jl. Brigjend Katamsi No.  
9 Gg. Aman, North  
Sumatera - 20159  
Phone/Fax : +62-61 4563719  
CP : - Soedarso Salim  
Product : Coconut Desiccated

Fax : +62-61 8221069  
CP : - Yusufawati Lubis  
- Bambang A. Kuswari  
- Movieda Bahaoedin  
Product : Coconut Shell Charcoal

**12. GRAND TANG, UD**

Address : Jl. T.G.H. Lopan 99X  
Labuapi, Lombok Barat  
NTB- 83232  
Phone : +62-370-646893, +62-  
370 6610736,  
Mobile : +62-81339788007  
Fax : +62-370 636825  
CP : - H. Anhar Touhrie  
Product : Coconut in Shell

**15. CAHAYA ANUGERAH RUDEVI, PT**

Address : Jl. Yos Sudarso No.  
17/46, Pidada 1,  
Lampung- 35241  
Phone : +62-721 341627/260810  
Fax : +62-721 341628/260955  
CP : - Rudy Alwi  
- Eko Widodo  
Product : Coconut Fibres

**13. MAHLIGAI INDOCOCO FIBER, PT**

Address : Jl. Teuku Umar No.11,  
Kedaton Lampung -  
35148  
Phone : +62-721 708780/708781  
Fax : +62-721 708780  
CP : - Efli Ramli, SE  
Product : Coconut Fibres

**16. ALOHA COCONUT FIBER, CV**

Address : Jl. Kyai Tamin No. 3 East  
Java - 65117  
Phone : +62-341 329850  
Fax : +62-341 324813  
CP : - Shirly Goey  
- Yohannes Edward Yusuf  
Website : www.coconut-fiber.com  
Product : Coconut Fibres, fresh  
coconut

**14. PANCA PUSAKA DELI, PT**

Address : Taman Setia Budi Indah  
Blok QQ No. 70 North  
Sumatera - 20222  
Phone : +62-61 8201220

**17. SIANTAN SURYATAMA, PT**

Address : Jl. Cendrawasih 53-B  
RT 003/06, Mariana  
West Kalimantan-78111  
Phone/Fax : +62-561 732097



CP : - Bambang Warih  
Koesoema  
- Sylvia Susanti Utama  
Website : www.icococha.com  
Product : Coconut Shell Charcoal

**18. TRIMATARI BIO PETERSADA  
RECOVERY, PT**

Address : Jl. Fatmawati 39 IEC  
DKI Jakarta - 12430  
Phone : +62-21 75906715/  
75906505  
Fax : +62-21 75906604  
CP : - M. A. Sri Lestari  
- Nanda  
Product : Coconut Oils

**19. GRINAGRO ASIA PRATAMA, PT**

Address : Jl. Ahmad Yani No. 28,  
Besusu Central  
Sulawesi - 94222  
Phone : +62-451 421944,  
+62-451 421222  
Fax : +62-451 421922,  
+62-451 421222  
CP : - Rusnilamwati  
- Peter Wijono  
- Lily Gany  
Product : Coconut Desiccated

**20. WINNING INTERPRISES, CV**

Address : Jl. Raya Segedong,  
Parit Bugis, West  
Kalimantan - 78351  
Phone/Fax : +62-561 737357  
Fax : +62-561 737357  
CP : - Soehardjo Tantiono, SH  
Product : Crude Coconut Oil

**21. FRAKON PRIMA, PT**

Address : Jl. Wajok Hulu Km.9,8,  
Siantan West Kalimantan  
Phone : +62-561 884078  
Fax : +62-561 884077  
CP : - Andy Topo William, BA  
Product : Coconut Oils, Copra

**22. DAYA PROSUMEN MANDIRI, PT**

Address : Jl. Golo No. 14 Pande-  
yan, Umbulharjo DIY -  
55161  
Phone : +62-274 378541  
Fax : +62-274 376632  
CP : - Drs. Abdullah Basri  
- Idham Ibtu, MPA  
Website : www.prosumen.com  
Product : Coconut Shell Charcoal

**23. TROPICA COCOPRIMA, PT**

Address : Jl. Balai Kota No. 12,  
Tikala, North Sulawesi -  
95124



Phone : +62-431 874700  
+62-431 863350  
+62-431 846271  
Fax : +62-431 846271/864965  
CP : - Stephen Kosasih  
Product : Coconut Flour

#### **24. FLORMASINDO ABADI UTAMA, PT**

Address : Jl. Riau No. 118  
Kampung Baru, Sango-  
Kec. Senapelan Riau-  
28151  
Phone : +62-761 32845/  
76135196,  
+62-761 33598/6133957  
Fax : +62-761 33598  
CP : - Roslin, BA  
- Alpin Juspi  
Product : Coconut Shell Charcoal

#### **25. BUMI SARIMAS INDONESIA, PT**

Address : Jl. Raya Padang  
Bukittinggi Km. 21,  
Duku West Sumatera  
Phone : +62-751 482229/482219  
Fax : +62-751 482220  
CP : - Dharmaputra  
- Restianto  
Product : Crude Coconut Oil,  
Coconut Cream, Nata  
de coco

#### **26. CANDRA GRAHA-C, CV**

Address : Jl. Yos Sudarso No. 024  
Riau- 28712  
Phone : +62-766 22788  
Fax : +62-766 21130  
CP : - Masuri  
Product : Coconut in Shell, Copra

#### **27. PULAU SAMBU, PT**

Address : Ds. Pulau Burung, Kec.  
Kateman, Kab. Indragiri  
Hilir Riau- 29256  
Phone : +62-779 541888/552888  
Fax : +62-779 541000/552000  
CP : - Tay Jui Cheow  
- Tay Juhana  
Website : [www.sambu.co.id](http://www.sambu.co.id)  
Product : Coconut Desiccated,  
Copra Oils

#### **28. MAPALUS MAKAWANUA**

##### **CHARCOAL INDUSTRY, PT**

Address : Jl. Raya Manado Bitung  
Km. 35, Tanjung Merah  
North Sulawesi - 95547  
Phone : +62-438 38873/438  
38874/38875/ 38876  
Fax : +62-438 38872  
CP : - Ariyawansa Hettiarrachahy  
Product : Coconut Shell Charcoal



**29. PELITA SARI PRIMA JADI, PT**

Address : Jl. Kemakmuran No. 56,  
RT. 0 RW. 02 Jambi -  
36512

Phone : +62-742 21660/323122

Fax : +62-742 21041

CP : - Soewanto  
- Soeyanto

Product : Coconut oil

**30. PRASIDA EKATAMA, CV**

Address : Jl. Tikala Ares I No. 19  
North Sulawesi-95124

Phone : +62-431 852424/858616,

Mobile : +62-812 4308363

Fax : +62-431 874324

CP : - Stenny Tumbelaka

Product : Coconut Fibres Other  
Than Raw,Coconut  
Shell Charcoal

**31. MANNA WASSALWA, CV**

Address : Jl. Blang Cut No. 11A,  
Lambhuk NAD

Phone : +62-812 6905121

CP : - Anwar

Product : Coconut Essence

**32. UNICOTIN AIRMADIDI, PT**

Address : Jl. Blora No. 21 DKI  
Jakarta - 10310

Phone/ Fax : +62-21 3147207,  
+62-21 3147287

CP : - Resti Sulinda Baramuli  
- Drs. Jhonny Ginting

Commodity : Coconut Desiccated

**33. TRI MUSTIKA COCOMINAESA, PT**

Address : Jl. Raya A. K. D. Km. 90  
Teep, Kec. Amurang  
Barat - North Sulawesi

Phone : +62-430 225514

Fax : +62-430 225516

CP : - Budiman Lius  
- Agustinus Ransang  
Sutina

- Ferny

- Boy Pakasi

Product : Coconut Desiccated

**34. BINTANG DAUD, CV**

Address : Desa Watutumou No. 52  
Kalawat North Sulawesi

Mobile : +62-813 56223129

CP : - Nicolin Wulur

Product : Coconut Oils

**35. SERIMPI ASLI WENANG, PT**

Address : Jl. Kol. Sugiono North  
Sulawesi

Phone : +62-431 867667,

Mobile : +62-815 23600475

Fax : +62-431 867667

CP : - Debby Pamikiran

Product : Coconut Shell Charcoal



**36. SRI INTAN ABADI, PT**

Address : Jl. Sutomo Baru No. 3  
North Sumatera  
Phone : +62-61 4564895/  
+62-61 4574689  
Fax : +62-61 4523198  
CP : - Pang Siew Keow  
(Komisaris Utama)  
- Ong Tang Chew  
(Direktur Utama)  
- Henny Rangkuti  
- Emmy Yuanita  
Product : Coconut Desiccated

**37. PROFIL MITRA ABADI, PT**

Address : Kompleks Ruko Sektor  
IV Blok. RG No.17, Bumi  
Serpong Damai Banten  
Phone : +62-21 5384772  
Fax : +62-21 5377648  
CP : - Rudolf Heering  
Website : [www.promitra.co.id](http://www.promitra.co.id)  
Product : Coconut in Shell

**38. CF MAESA-VIRGIN COOL**

Address : Tonsealama, Kec Tonda-  
no Utara Kab.Minahasa,  
North Sulawesi  
Phone : +62-431 322220  
Fax : +62-431 321471  
CP : - Marthen  
- Artise  
Product : Coconut Flour

**39. ZAKWAN TRADING, CV**

Address : JL. Pangeran Emir M.Nur  
Blok A No. 9 Durian  
Payung, Tanjungkarang  
Pusat Bandar Lampung  
35116, Lampung  
Phone : +62-721-7623162  
Fax : +62-721-7623162  
Email : [herimulyadi@zakwantrading.com](mailto:herimulyadi@zakwantrading.com)  
CP : Heri Mulyadi  
Mobile : +62-81540 34444  
Product : coconut fibre, coconut  
shell charcoal, cocopeat





# ASSOCIATION LIST

## Foliage Plants

### 1. Indonesian Flower Association (ASBINDO – Asosiasi Bunga Indonesia)

Address : Komplek Liga Mas Indah – Perdatam  
Jl. Duren Tiga Indah Raya Blok i/12, Jakarta 12760  
Phone/Fax : +62-21 7976442 / +62-21 7976443  
E-mail : asobunga@indosat.net.id  
CP : Ir. Rosana Harahap

### 2. Nusantara Flower Foundation (YBN – Yayasan Bunga Nusantara)

Address : Komplek Liga Mas Indah – Perdatam  
Jl. Duren Tiga Indah Raya Blok I/12, Jakarta 12760  
Phone/Fax : +62-21 7994458 / +62-21 7976443  
CP : Ir. Bambang Prasanto

### 3. INDONESIA ORCHIDS SOCIETY (PAI – Perhimpunan Anggrek Indonesia)

Address : Gdg Direktorat Jenderal Hortikultura  
Jl. AUP No.3 Pasar Minggu Jakarta  
Phone : +62-21 7892205  
Fax : +62-21 785135

### 4. INDONESIA FLOWERS AND ORNAMENTAL PLANTS PRODUCERS AND TRADER ASSOCIATION (Aspeni Flora – Asosiasi Pengusaha dan Petani Flora Indonesia)

Address : Gdg I BPPT Lt.21  
Jl. MH. Thamrin No.8 Jakarta Pusat 10340  
Phone/Fax : +62-21 31901836 - 37/ +62-21 3340282  
CP : Nana (Sekretaris)



## **5. INDONESIA ORCHIDS FARMER ASSOCIATION (APAI – Asosiasi Petani Anggrek Indonesia)**

Address : Jl. Tangkuban Perahu 157 RT 06/07 Cikole Lembang Bandung  
40391 West Java

Phone/Fax : +62-22 2785338 / +62-22 2789386

## **Coconut**

### **1. Indonesian Coconut Community**

Address : KPP IPB Baranangsiang III Blok H No 13-14, Bogor 16144

Phone : +62-251-313824

Fax : +62-251 351264

Contact Person : Irawadi Jamaran

### **2. Indonesian Coconut Community Lampung Regional Board**

Address : Jl Bintara II No 17 A, Sukarame, cc Raja basa Permai Blok Q No  
10 Bandar Lampung

Phone : +62-721-770464, 781733

Mobile : +62-8151 601796

Fax : +62-721-788383

Contact Person : FHL Tobing, MBA

### **3. Indonesian Coconut Farmer Association**

Address : Desa Cinta Karya, Kecamatan Parigi, Kab. Ciamis, Jawa Barat

Contact Person : Yahya T.E.S. Kusumah Fadhillah

### **4. Indonesian Coconut Husk Industries Association**

Address : Head office: Lina Building Jl. H.R. Rasuna Said Kav 87 Kuningan  
Jakarta Selatan



Branch Office: Jl Alpin No 3 A Bandung Jawa Barat

Phone :

Head office : +62-21-5255401, 5256038 fax : +62-21-6254023;

Branch : +62-22 4237087 fax : +62-22-4237023

Contact Person : H. Acep Suhandi K

#### **5. The Indonesian Communication Forum for Coconut**

Address : Gedung E Departemen Pertanian Lt.VJl. Harsono RM. No. 3  
Ragunan, Jakarta Selatan 12550

Phone : +62-21 7805035 Ext. 531-533

Fax : +62-21 7813581

#### **6. Asian & Pacific Coconut Community (APCC)**

Address : 3 rd.floor, Lina Building, Jl. H.R. Rasuna Said Kav.B7 Kuningan,  
Jakarta 12920 -INDONESIA. P.O. Box 1343, Jakarta 10013

Phone : +62-21 5221712 to 13

Fax : +62-21 5221714

Email : [apcc@indo.net.id](mailto:apcc@indo.net.id)

Website : <http://www.apccsec.org/>

## **TEA**

#### **Indonesian Tea Board**

Address : Kantor Pusat Departemen Pertanian R.I.

Jl. Harsono R.M. No. 3 Gedung C Lt. 5 Ruang 511 Ragunan, Pasar  
Minggu, Jakarta 12550

Phone/Fax : +62-21-7813355



# INDONESIAN TRADE REPRESENTATIVE OFFICES OVERSEAS

## 1. Australian (Canberra)

Trade Attache

Dra. Kusni Pangestuti, MM.

Indonesian Embassy, 8 Darwin Avenue, Yarralumia A.C.T 2600 Canberra – Australia

Phone. (61-2) 62508654

Fax. (61-2) 62730757

Website : [www.kbri-canberra.org.au](http://www.kbri-canberra.org.au)

## 2. Austria (Vienna)

Indonesian Commercial Attache

Indonesian Embassy, Gustav Tschermak Gasse 5-7, A-1180 Vienna - Austria

Phone. (43-1) 4762241

Fax. (43-1) 4790557

E-mail : [atdag-au@depdag.go.id](mailto:atdag-au@depdag.go.id)

Website : [www.kbriwina.org](http://www.kbriwina.org); [www.kbriwina.at](http://www.kbriwina.at)

## 3. Belgium (Brussels)

Trade Attache

Ir. Johni Martha, MBAË,

Indonesian Mission to the European Union Boulevard de la Woluwe 38, B-1200

Brussels – Belgium

Phone. (32-2) 7790915

Fax. (32-2) 7728190

## 4. Canada (Ottawa)

Trade Attache

Drs. Raden Sulistya Widayanta



Indonesian Embassy 55 Parkdale Avenue Ottawa, ON K1Y 1E5 – Canada  
Phone. (1-613) 7241100 (306)  
Fax. (1-613) 7241105, 7244959  
Website : [www.indonesia-ottawa.org](http://www.indonesia-ottawa.org)

#### **5. China (Beijing)**

Trade Attache

Ir. Marolop Nainggolan, MA.

Indonesian Embassy, Dongzhimenwai Dajie No. 4 Chaoyang District, Beijing-China

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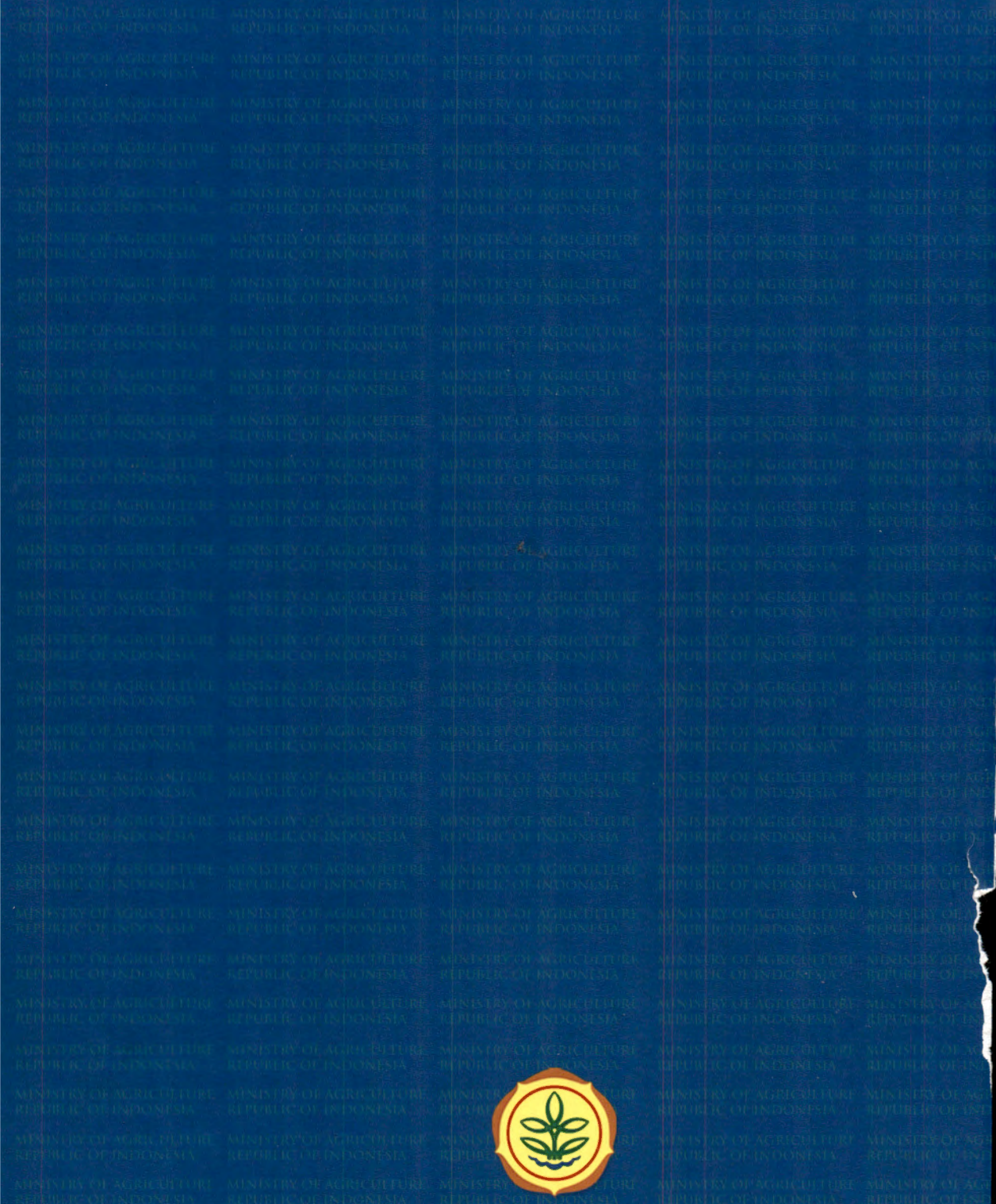
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