INDONESIAN EXPORT PROFILE
EXPORTERS DIRECTORY

MINISTRY OF AGRICULTURE REPUBLIC OF INDONESIA
DIRECTORATE GENERAL OF PROCESSING AND MARKETING
FOR AGRICULTURAL PRODUCTS
MINISTRY OF AGRICULTURE
DIRECTORATE GENERAL OF PROCESSING AND MARKETING
FOR AGRICULTURAL PRODUCTS

INDONESIAN EXPORT PROFILE
EXPORTERS DIRECTORY

Indonesian Export Profile Exporters Directory
FOREWORD

As one of the largest exporters of commodity in the world with the unique and its own distinctive, therefore it is necessary for The Directorate of International Market Development of Agricultural Products to compile this Indonesian Export Profile and Directory of Exporters as well.

The aim of this book is to provide information about some of the agricultural products of Indonesia that are provided for export market. Hopefully it will be a valuable knowledge for readers to have knowledge about superior products of ornamental foliage plants, coconut, and tea products originated from Indonesia.

This reading material comprises of general information on those commodities and its products derivatives, the utilization of the products, export procedures, and the list of stakeholders in charge with exportation of the products (attaché, association, exporting companies).

Our highly expectation that this book is useful especially for entrepreneurs who are dealing with tea, coconut, and foliage plant export, and general consumer in export market destination, besides to enhance understanding The Indonesian agricultural products.

Director General,
Processing and Marketing of Agricultural Products

Zaenal Bachruddin
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</table>

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Indonesian Export Profile Exporters Directory
EXPORT REGULATION

Prior to do export, it is necessary for the exporters to determine whether they act as producers (make their own goods) or as traders who acquire goods from suppliers / producers in various production centers.

In addition, in order to improve the effectiveness of the implementation of export, exporters also need to know the provisions / regulations on the goods to be exported (the regulation of Indonesian government and the regulations in the country of export destination).

Based on the Minister of Trade of Indonesia Decree No 01/M-DAG/PER/1/2007, the exported goods are classified under four (4) groups, namely:

1. Export Prohibited Goods, on account of:
   - Preserving nature
   - Do not comply with quality standards
   - Ensuring the supply of raw materials for small industries / artisan
   - Increasing added value
   - Possessing historical and cultural values

2. Export prohibited items include:
   - Arwana Fry
   - Rattan originated from the wild
   - Timber
   - Sea sand
   - Gemstone
   - Rubber Blocks
   - Antique
2. Export Regulated Goods

Goods subject to regulated export trade system can only be exported by registered exporter, that is a company or individual that has received recognition from the Secretary of Commerce for exporting certain goods in accordance with the regulations. These items include:

- Coffee
- Rattan
- Timber
- Pulp
- Diamond

3. Export Controlled Goods

Goods subject to export control can only be exported by exporter that have received export approval from the Ministry of Trade or the appointed official (apply for exporter of specific goods).

Goods controlled for export are due consideration to maintain the balance in domestic supply so as not to interfere domestic consumption.

Export Controlled Goods include:

- Ox
- Crocodile skin
- Napoleon fish
- Palm kernel
- Oil / Gas
- Fine gold
- Urea fertilizer
- Waste and scrap
4. Export Free Goods

Export free goods are goods beyond the classification of regulated, controlled, and prohibited goods. However, every exporter must have license from the Ministry of Trade or other technical department prior to export.

HOW TO EXPORT

The Procedure

Before exporting, there are some things should be prepared by the exporter, such as:

a. Administrative preparation, namely office equipment which includes riveting and informative letter head, personal computers, fax machine and telephone, clear PO Box or address.

b. Legality preparation, such as business license (technical license, trading license (SIUP), industrial license (IUI)), company registration certificate (TDP), tax account number (NPWP), Specific exporter license.

c. Goods physical preparation, such as contract with the producer, promotional tools (brochure / catalog / leaflet), price list, samples of goods and not less important is product knowledge.

d. Operational preparation, such as export process, procedures and documents, export/import policies / regulations, and export strategies.
The following procedures apply to exporting products abroad:

Figure 1.
Details:
1. Exporter and Importer make a correspondence, which ended with drafting Sales Contract.
2. Importers apply for L/C at the Opening Bank abroad.
3. Opening Bank sends L/C confirmation to Correspondent Bank abroad to notify the exporter.
4. Correspondent Bank / Advising Bank notify the exporter by issuing L/C advice.
5. Exporter prepares goods.
6. Exporter reserves space on a vessel to a shipping company.
7. Exporter manages export formality, by filling in export declaration (PEB) and paying export duty, the export declaration is registered to be approved.
8. Loading the goods on board. The shipping company gives the exporter Bill(s) of lading.
   8a. In the case of the L/C stated to attach Certificate of Origin (SKA), the exporter should obtain the Certificate of Origin from the issuing agency.
9. After preparing all required documents as stated in the L/C, exporter negotiates to Correspondent Bank to receive payment.
10. Shipping the L/C document from Correspondent Bank to the Opening Bank.
11. Opening bank forwards the documents to the importer.
12. Importer submits the document to shipping agent in exchange of delivery cargo.
*) Export of Fresh Product
To export fresh agriculture products, the products should pass plant quarantine inspection and follow the administrative procedure as shown in diagram 1. Sequence of Plant Quarantine Measures for Export can be seen in the following diagram:

Description:
The commodity owner (carrier) or the trustee submits commodity export report (for plants, products of plant or other carrier medium) by filling out form KT-11 to the plant quarantine officers and attaching the following documents:

- Export License from the Ministry of Agriculture / Forestry in the original sheet (for exporting tobacco plant seeds, agave, abaca, coffee, oil palm, cocoa, sugar cane, rubber, tea, cinchona, rauwolfia, cover crops, cloves, nutmeg, pepper, coconut, raffles, wild orchids, several species of forest plants).
• CITES certificate in sheet copy legalized by the Ministry of Forestry for protected plant species

For the purposes of data cross, the Plant Quarantine Officer also requires other documents such as letters of Export Declaration (PEB), Shipping Instruction (SI), and or Bill of Lading. Commodity export reports must be submitted no later than 1 (one) day before the commodity is loaded into the container or in the case of bulk cargo shipped. Nevertheless, it is recommended that the export report to be submitted a few days longer before the commodity is loaded into a container or shipped to prevent delays / cancellation of departure in case of necessary measure treatment for the commodity to be exported (fumigation action may take 2 x 24 hours).

Counter officer shall record the export report in the agenda and continue to examine for its completeness, truth and validity as required by the Plant Quarantine Office. If the documents do not complete the requirements, the commodity owner or their trustee must complete it in advance and to him will be given the Notice to Complete Plant Quarantine Requirements Document (KT-15).

The export report will be further processed after the completion of required documents. If the required documents cannot be completed within 14 days, then against the carrier will be refused for the commodities to be exported and to the owners or the trustee will be given a Letter of Rejection (KT-26). If the entire required documents have been completed, the commodity to be exported is transferred to be checked on the physical examination / health. To that end, the commodity owner or the trustee will be given a Notice of Execution of Physical / Health Inspection / Sequestration and Observations Measures (KT-16).

The appointed plant quarantine officer accompanied by the owner of the commodity or the trustee will inspect the commodities to be exported. For the purpose of inspection, the plant quarantine officer must be given the opportunity to see firsthand all commodities to be exported and take samples of the commodities. Physical examination can be performed in port of exit or outside the port of exit (in the designated warehouse / depot / location upon the commodity owner or the trustee request).
In terms of inspection and or other quarantine measures to be performed outside the point of entry, the feasibility of the place must be assessed in advance by the plant quarantine officer before it is used as place of inspection. All facilities required for the purposes of the implementation of plant quarantine measures outside the port of exit, including transportation, accommodation and meals for the Plant Quarantine Officer, becoming the responsibility of the owner of the commodities or the trustee. If, from the physical examination results it turns out that:

The commodities are prohibited to enter the country of destination or prohibited to be exported or traded in accordance with existing regulations, or rotten or damaged, then the commodities will be rejected to be exported and to the owner or the trustee will be given a Letter of Rejection (KT-26).

In the case of the commodities are infected by plant disturbing organism, they must be inspected and to the owner or the trustee will be given Notice of Inspection (KT-22).

If the commodities are free from plant disturbing organism, the commodities are released and to the owner/carer or their trustees were given Phytosanitary Certificate (PC). PC will be issued after all data of the commodities to be exported are in accordance with that stated in the Export Declaration, and the cargo manifest or Bill of Lading.

Commodities are free of pests, the commodity is released and liberation of the commodity carried and given to the owner or their proxies Phytosanitary Certificate (PC). PC will be published after all data on the commodity to be exported in accordance with that stated in the PEB, and the cargo manifest or Bill of Lading.

*) Export of Processed Products

Processed agriculture products to be exported must obtain food certifications from Badan POM first. The required food certifications to name a few are Export Notification such as Health Certificate and Free Sale Certificate, and also Hygiene and Sanitation Certificate. Thereafter, the administrative procedure that must be passed to export processed products is the same as listed in diagram 1 above.
Export Company: Foliage

1. Visi Green Factory
   Address: Royal MGR 2 Tanjung Duren, Jakarta
   CP: Mr. Hafas Hafasi
   Mobile: +62-878-87534499
   Product: Ornamental Live Plants, Foliage Live Plants, Natural Plants, Floriculture, Lucky Bamboo, Dracaena Fragans

2. MJ FLORA
   Address: Komplek Pakuan II, Jl Dahlia 2 No 26 Bogor, West Java
   Phone: +62-251 316241
   CP: Mr. Benny Tjia, PhD
   Mobile: +62-8111101401, +62-81317318421
   Website: http://www.mjflora.com
   Product: cut foliage, seedlings, bulbs, landscape plants, pot plants, tropical cut flowers, Drac marginata

3. PT. MONFORI NUSANTARA
   Address: Bintaro Jaya Sektor IX, Blok E-2 Pondok Aren, Tangerang
   Phone: +62-21 7452257 / 58
   Fax: +62-21 7451932
   CP: Lewi Pohar Tjuatja
   Mobile: +62-811 800199
   Email: lewi.pc@monfori.co.id
   Website: www.monforiflora.com
   Product: Natural Plants, Floriculture, Lucky Bamboo, Dracaena Fragans

4. PT. NURUL HUDA MAKMUR
   Address: Jl. Betung VII No. 200, Kel. Pondok Bambu Jakarta Timur
   Phone: +62-21 8615876
   Fax: +62-21 8615704
   Product: cut foliage, seedlings, bulbs, landscape plants, pot plants, tropical cut flowers, Drac marginata

5. TINGAL GARDEN ORCHIDS
   Address: Jl. Merpati 32 B. Sawah Baru Ciputat Tangerang
   Phone: +62-21 7433131

&reflexa song of India & Srilanka etc, gardenia & chrysanthemum & calathea etc
Fax : +62-21 7412912, +62-21 5255323
Product : Cut foliage, Heliconia

6. CV. ASA INDONESIA
Address : Taman Setia Budi Blok YY No. 16 Medan, North Sumatera
Phone : +62-61 8201239, +62-61 77822967
Fax : +62-61 8451867
Product : Palm, Raphis exelsa, sedlings, young plants, bougenville phoenix

7. HARMONY
Address : Veteran 45 Surakarta, Central Java 571156
CP : Mr. Fahmi Baraba
Mobile : +62-878-36094243
Product : Plants, Anthurium, Jenmanni, Sanseiviera

8. PT. Eldadi Usaha Flora
Address : Jl. Gadog Raya No.112 Mega Mendung Puncak
Phone : +62 251 8248112
Email : eldadi-usaha-flora@centrin.net.id
Product : Cut Flower

9. KARYA ANUGERAH ABADI

10. BHUMI CIPTA MANDIRI, CV
Address : Jl. Palagan Tentara Pelajar No. 52A DIY - 55581
Phone : +62-274 7101837
Fax : +62-274 7101838, +62-274 869296
CP : Clara Seiffi Emmy Pratiwi - Rosa Filani
Product : Oth. Fresh Cut Flowers for Ornamental Purposes

11. BIOLINA TRIO SINTESA, PT
Address : ANZ Tower 16th Floor, Jl. Jenderal Sudirman Kav. 33A DKI Jakarta - 10220
Phone : +62-21 5701049, +62-21 5701052
Fax : +62-21 5701054
CP : Listyani Darmadi - Rita Narulita - Albertina R.W.
Product : Cut Flowers for Ornamental Purposes

12. CV. TATY NURSERY GALERY
Address : Jl. Kapten Muslim,
Komplek Tata Plaza
A-30 Meda North Sumatera
Phone : +62-61 8470977
Fax : +62-61 8443778
Product : Ornamental Plant,
Cut Flower

13. ARJUNA FLORA, CV
Address : Jl. Raya Arjuno RT 06 /
RW 10 Junggo, Tulungrejo Bumiaji East Java
Phone : +62-341 590293
Fax : +62-341 512357,
+62-341 595123
Product : Bulbs, Tubers, Tuber-
ous Roots, Corms,
Crowns and Rhizomes,
Dormant
- Live Plants
- Oth. Fresh Cut Flowe-
rs for Ornamental Purposes
- Cut Flowers for
Ornamental Purposes

14. PT SAUNG MIRWAN
Address : Jl Gadog Cikopo
Selatan, Desa Sukamanah Kampung Pasir
Muncang No. 134
Mega Mendung, PO Box 181, Bogor West Java
16001
Phone : +62-251 8241269
Fax : +62-251 8241268
Website : www.saungmirwan.com
Product : Chrysanthemum cutti-
ngs, Chrysanthemum cut
flowers, Chrysanthemum
mum potted plants

15. CV. Inti Sufermo Sakti
Address : Jakarta – Indonesia
Phone : +62-21 7801212
Email : sufermo@yahoo.com
CP : Mr. Utomo
Mobile : +62-815 74263739
Email : s.utomo@yahoo.co.id
CP : Mr. Reza
Mobile : +62-816 1988576
Email : rezameiriadi@hotmail.com
Product : Coco Bonsai

16. PT MELRIMBA SENTRA AGROTAMA
Address : Gedung Puri Megapolitan Jl Cinere Raya
No. 1 A

Indonesian Export Profile Exporters Directory | 11
17. PT EKA KARYA GRAHA FLORA
Address: Pusat Niaga Roxy Mas Jl. KH Hasyim Ashari Blok D 3 No. 8 Jakarta 10150
Phone: +62-21 63856231
Fax: +62-21 63856232, +62-21 63858531
Website: www.grahaflora.com
Product: Orchids, Anthurium
Fax: +62-21 7500613
Product: Gerbera, Rose, Cut Foliage

18. PT GODONG IJO
Address: Jl Cinangka KM 10 No.60 Desa Serua Sawangan Depok
Phone: +62-21 74710678
Fax: +62-21 7413334
Product: Adenium, Euphorbia, Philodendron, Aglaonema, Anthurium

19. PT PURI SEKAR ASRI
Address: Jl. Pangkalan Jati No.513 A Pondok Labu Jakarta Selatan
Phone: +62-21 7651902, +62-21 7395380
Fax: +62-21 7651902
Product: Anthurium, Chrysanthemum

20. ALLESSCIA
Address: Jl. Boulevar Kelapa Gading Blok WA 2/14 Kelapa Gading Permai, Jakarta 14240
Phone: +62-21 4532630
Fax: +62-21 45841110
Product: Chrysanthemum, Carnation, Ruscus

21. PT. Agro Dua Satu Gemilang
Address: Randu Agung 100, Singosari Malang East Java
Phone: +62-21 8300327
CP: Mr. Tatag Hadi

22. PT NUSA INDAH HORTIMEX (OSTRAFARM)
Address: Jl. Limau II No. 20 Kebayoran Baru Jakarta Selatan
Phone: +62-21 7267494, +62-21 7267495
Fax: +62-21 7267490
Product: Anthurium, Chrysanthemum
<table>
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<tr>
<th>No.</th>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>Email</th>
<th>Website</th>
<th>Nursery</th>
<th>Phone</th>
<th>Product</th>
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<tr>
<td>23.</td>
<td>CV. Bunga Indah Farm</td>
<td>Jl. Raya RA. Kosasih No.51</td>
<td>+62-266</td>
<td>+62-266</td>
<td><a href="mailto:ex_suji@yahoo.co.id">ex_suji@yahoo.co.id</a></td>
<td><a href="http://www.saungmiran.com">www.saungmiran.com</a></td>
<td>Desa Tamansari, Ciapas</td>
<td>+62-251</td>
<td>Heliconia, Alpinia</td>
</tr>
<tr>
<td>24.</td>
<td>PT. Alam Indah Bunga Nusantara</td>
<td>Jl. Raya Mariwati Km 5</td>
<td>+62-263</td>
<td>+62-263</td>
<td><a href="mailto:info@abn-flowers.com">info@abn-flowers.com</a></td>
<td><a href="mailto:tatan_sutarna@yahoo.com">tatan_sutarna@yahoo.com</a></td>
<td>Graha Promosi Bunga Potong dan Tanaman Hias</td>
<td>+62-21</td>
<td>Leather leaf fern</td>
</tr>
<tr>
<td>25.</td>
<td>PT. Inti Maharani</td>
<td>Jl. Sulaiman No.46, Jakarta</td>
<td>+62-21</td>
<td>+62-21</td>
<td></td>
<td></td>
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<tr>
<td>27.</td>
<td>PT. Tropika Flora Persada</td>
<td>Jl. Cisanggiri V No.3</td>
<td>+62-21</td>
<td>+62-21</td>
<td><a href="mailto:tropika@cbn.net.id">tropika@cbn.net.id</a></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>28.</td>
<td>PT. Selektani</td>
<td>Jl. Raya Darmo Permai Timur No.36</td>
<td>+62-31</td>
<td>+62-31</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>29.</td>
<td>PT. Tropica Greeneries</td>
<td>Jl. Betung IX No.345</td>
<td>+62-21</td>
<td>+62-21</td>
<td><a href="mailto:info@tropicagreenes.com">info@tropicagreenes.com</a></td>
<td><a href="http://www.tropicagreenes.com">www.tropicagreenes.com</a></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
CP: Ir. Anggia Murni
Asroel Alamsjah
Mobile: +62-8129454024,
+62-81133531
Product: Landscape Design,
Tropical Plants Nursery,
Import/export seeds & plants,
Indoor Plants,
Contract Growing, Big Palms & Trees, Natural Stones

32. PT. Bintang Delapan Hortikultura
Address: Graha Cempaka Mas
Blok D No.25. Jl. Let-jend. Suprapto Jakarta 10640
Phone: +62-21 899307
Fax: +62-21 89932806
Website: www.bintang8.com
Product: Phalaenopsis, Dracaena, Oncidium, Others (Aroids, Cocos)

30. PT. Bina Usaha Flora
Address: Jl. Mariwati KM 5,5
Pataruman, Cipanas
Cianjur-West Java
Phone: +62 263581624
Fax: +62 263581625
Product: Bedding plants, Ornamental potted plants

33. PT. WAHANA KHASIMA FLORA
Address: Jl. Buring No. 41 Malang
East Java
Phone: +62-341 320266
Fax: +62-341 353517
Email: wkfmlg@indo.net.id
Product: Carnation, Gerbera, Chrysanthemum

31. PT. Benara Flora Utama
Address: Jl. Inspeksi POJ Tarum
Timur Desa Cimahi
Tameland VI Kec. Klari
-Kab. Karawang 41371
West Java
Phone: +62-264351030
Fax: +62-264351035
Email: benara@indosat.net.id
Product: Landscape plants
Export Company: Tea

1. KARISMA BUMI
   Address: Pinus 3 Block C1 / 48
     Jakarta Utara
   Phone/Fax: +62-21-4405316
   CP: Mr. Handi Jaya
   Mobile: +62-81619 81700
   Product: Herbal Tea from calix rosella flower

2. PT Mahkotadewa INDONESIA
   Address: Jl. Gaharu AA1, Nyiur Melambai II, Rawabadak Utara, Koja, Jakarta
   Phone/Fax: +62-21-99372251
   CP: Mr. Bayu Wardhana
   Mobile: +62-8179463941
   Website: www.mahkotadewa.co.id
     www.mahkotadewa.com
   Product: Herbal Product, Herbal Tea

3. GUNUNG SLAMAT, PT
   Address: Jl. Agung Timur IV
     Blok O No 2 Kav. 18-19,
     Sunter Podomoro
     DKI Jakarta 14350
   Phone: +62-21 6512323,
     +62-21 6512277,
     +62-21 6505106,
     +62-21 6505271
   Fax: +62-21 6511951

4. Teh Raja
   Address: Kayangan RT03 RW05
     Bejen Karanganyar
     Surakarta, Central Java
   CP: Mr. Ridwan Margono
   Mobile: +62-8572-8000422
   Product: Herbal Tea Mahkotadewa

5. MEDIABETEA INDONESIA, PT
   Address: Komplek Mutiara Taman Palem Blok C19 No. 89,
     Jl. Raya Kapuk Kamal
     Outer Ringroad
     Cengkareng, DKI Jakarta 11730
   Phone: +62-21 54356010,
     +62-21 5450465
   Fax: +62-21 54356033,
     +62-21 54391021
   CP: - Darwin Kiro BA.
   Website: http://mediabeteaиндone sia.com
   Product: Tea, Herbal Products

6. KURNIATAMA LESTARI, CV
   Address: Jl. Jagalan No. 30
     Semarang Central Java 50135
   Phone/Fax: +62-21 6512323,
7. Sehatalaherbal
Address: Jl. Beringin VII/3 Perumnas Parung Panjang Bogor, West Java
Phone: +62-21-8784565
Fax: +62-21-5583939
CP: Mr. Budi Prakoso
Mobile: +62-8131034398)
Product: Herbal tea, Herbal tea for diabetes

8. ASTRA AGRO LESTARI TBK, PT
Address: Jl. Puloayang Raya Blok OR I, Kawasan Industri Pulogadung DKI Jakarta 13930
Phone: +62-21 4616555 (Hunting), +62-21 4616688
Fax: +62-21 4616678

9. Gracia Life
Address: Bandarlur G 9 No 11 Kediri, East Java
Phone: +62-354 7107203
Fax: +62-354 770332
CP: Ms. Kristyn Ningsih
Mobile: +62-85235834935
Product: Roselle Tea

10. Sejahtera Rezeki Makmur
Address: Jalan Hayam Wuruk 3 GG Jakarta Pusat
Phone: +62-8111-777851
Fax: +62-85235834935
CP: Mr. Jeremy Chandra
Mobile: +62-8111-777851
Product: Roselle Tea

11. Tambi, PT
Address: Jl. Tumenggung Jogonegoro No. 39, Wonosobo, Central Java 56314
Phone: +62-286 321077, +62-286 321088
Fax: +62-286 321203
Product: Black tea
<table>
<thead>
<tr>
<th><strong>12. OZA</strong></th>
<th><strong>15. INDONESIA NATURE TEA COMPANY</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Address</strong> : Jl. Teuku Angkasa No. 29 Bandung West Java, Indonesia, 40132</td>
<td><strong>Address</strong> : Jl. Soetomo No. 480, Medan North Sumatera 20231</td>
</tr>
<tr>
<td><strong>Phone</strong> : +62 618 2020 9</td>
<td><strong>Phone</strong> : +62-61 415 2207</td>
</tr>
<tr>
<td><strong>Mobile</strong> : +62 838 2847 332</td>
<td><strong>Fax</strong> : +62-61 457 2317</td>
</tr>
<tr>
<td><strong>E-mail</strong> : <a href="mailto:info@ozapremiumtea.com">info@ozapremiumtea.com</a>, <a href="mailto:sales@ozapremiumtea.com">sales@ozapremiumtea.com</a></td>
<td><strong>Email</strong> : <a href="mailto:inteco@aol.com.id">inteco@aol.com.id</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>13. CV. DHARMA JAKTI (DHARMA TEAS)</strong></th>
<th><strong>Product</strong> : Tea</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Address</strong> : Jl. Tukad Yeh Aya 127X, Blok B Denpasar Bali 80225</td>
<td><strong>Phone</strong> : +62-361-245484</td>
</tr>
<tr>
<td><strong>Email</strong> : <a href="mailto:info@dharma-jakti.com">info@dharma-jakti.com</a></td>
<td><strong>Fax</strong> : +62-361-731502</td>
</tr>
<tr>
<td><strong>Website</strong> : <a href="http://www.dharma-jakti.com">www.dharma-jakti.com</a></td>
<td><strong>CP</strong> : Mr. Ngurah Suardika</td>
</tr>
<tr>
<td><strong>Mobile</strong> : +62-8123 933815</td>
<td><strong>Mobile</strong> : +62-81916312388</td>
</tr>
<tr>
<td><strong>Product</strong> : Black, Green, Oolong, Herbal Tea</td>
<td><strong>Product</strong> : Dried Red Rosella Tea</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>14. GUNUNG SARI HIJAU 63, PT</strong></th>
<th><strong>16. UD. KNK Bali</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Address</strong> : Ds. Susukan Tr II/6, Kec. Cigudeg, Kab. Bogor, West Java</td>
<td><strong>Address</strong> : Jln. Gunung Lumut No. 17 Denpasar, Bali</td>
</tr>
<tr>
<td><strong>Phone</strong> : +62-21 514 01495</td>
<td><strong>Phone</strong> : +62-361-8557411</td>
</tr>
<tr>
<td><strong>Fax</strong> : +62-21 514 01498</td>
<td><strong>Fax</strong> : +62-361-731502</td>
</tr>
<tr>
<td><strong>Website</strong> : <a href="http://www.tehenamtiga.com">www.tehenamtiga.com</a></td>
<td><strong>CP</strong> : Mr. Ngurah Suardika</td>
</tr>
<tr>
<td><strong>Product</strong> : Green Tea, Oolong Tea</td>
<td><strong>Mobile</strong> : +62-81916312388</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>17. PT. KABEPE CHAKRA</strong></th>
<th><strong>Product</strong> : green, black and sencha tea (HACCP, ETP, Rainforest Allianze cerification)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Address</strong> : Jl. Bojong Buah Raya No.6A Bandung 40971</td>
<td><strong>Email</strong> : <a href="mailto:info@chakratea.com">info@chakratea.com</a></td>
</tr>
<tr>
<td><strong>Phone</strong> : +62-22 5892874</td>
<td><strong>Product</strong> : green, black</td>
</tr>
<tr>
<td><strong>Fax</strong> : +62-22 5895306</td>
<td><strong>Product</strong> : Green Tea, Oolong Tea</td>
</tr>
<tr>
<td><strong>Website</strong> : <a href="http://www.chakratea.com">www.chakratea.com</a></td>
<td><strong>Product</strong> : green, black and sencha tea (HACCP, ETP, Rainforest Allianze cerification)</td>
</tr>
</tbody>
</table>
18. Perkebunan Nusantara VIII, PT

Address: Jl. Sindangsirna No. 4 Bandung, West Java 40153
Phone: +62-22-2038966
Fax: +62-22-2031455
Product: Valini green tea and black tea, Valini organic tea, green tea and black tea (sustainable tea certification and UTZ certification), P123 green tea and black tea (sustainable tea certification)

19. PT. Pagilaran

Address: Jl. Faridan M. Noto 11 Yogyakarta 55224
Phone: +62-274-561392, 563046 (Hunting)
Fax: +62-274-540628
E-mail: pagilaran@telkom.net
Product: Kepondang green tea and black tea (sustainable tea certification)

20. PT. TANG MAS & DUTA SERPACK INTI, PT

Address: Perkantoran Puri Niaga I, Blok K7 No.3 V-W Jl. Puri Kencana, Jakarta.
Phone: +62-21 5823560 (hunting)

21. PT. HAREDONG

Address: Gading Mediterania Residences Blok RK-33/G, Kelapa Gading Barat North Jakarta, Indonesia
Phone: + 62-21 3004 2065
Fax: + 62-21 3004 2066
Product: Green and Oolong Organic Tea (IMO certification)

22. TONG TJI TEA

Address: Jl. Gajah Mada 90, Kraton, Tegal Barat Tegal, Central Java 52112
Phone: +62-283 323388/
Fax: +62-283 323389

23. SARIWANGI A.E.A, PT

Address: Jl. Mercedes Benz no. 288, Cicadas Gunung Putri -- Bogor 16964
Product: Sedap Wangi black tea (sustainable tea certification)
24. **GUNUNG SUBUR**

**Address**
Jl. Raya Jaten Km 9
Karanganyar, Surakarta
Central Java - 57731

**Phone**
+62-271 825341,
+62-271 825342,
+62-271 827931

**Fax**
+62-271 821142

**E-mail**
djenggot@indo.net.id

25. **MEKAR WANGI, CV**

**Address**
Sumber Hegar V 12-8
Bandung West Java
40222

**Phone**
+62-22 6017188

**Product**
Dry green tea

26. **ARAFA TEA**

**Address**
Griya Cigadung Baru
Blok E. Bandung-West Java
40191

**Mobile**
+62-8172 373252

**E-mail**
iffah@arafatea.com

**Website**
www.arafatea.com

**CP**
Darso Sayat

**Product**
white, green and black tea (Rainforest Allianze Certification) and the processed product

27. **SATOE NOL TUJUH, PT**

**Address**
Jl. dr. Setiabudhi km.10
123/170C Bandung
40143

**Phone**
+62-22 2007107

**Fax**
+62-22 2007018

**Product**
black, green and white tea, RDT mint tea

28. **PT. Liza Herbal International**

**Address**
Jl. Arzimar III No. 43
Bogor – West Java,
Indonesia 16152

**Phone**
+62-251 8350 056

**Fax**
+62-251 8349 831

**Product**
herbal tea
**Export Company: Coconut**

1. **TRINTIS INTERNATIONAL, PD**  
   Address: Komplek Rukan Artha Gading Niaga Blok D No. 24, Kelapa Gading DKI Jakarta- 14241  
   Phone: +62-21 45854470, +62-21 45854472  
   Fax: +62-21 45850697, +62-21 45854471  
   CP: - Asmara Wangsa - Frans Pontoh  
   Website: www.tritisinternational.com  
   Product: Coconut Desiccated

2. **DELPHIA PRIMA JAYA, PT**  
   Address: Jl. Raya Jemursari No 97 Kel. Wonosari, East Java – 60237  
   Phone: +62-31 8439567, +62-31 5323984, +62-31 8472753  
   Fax: +62-31 8435395  
   CP: - Sunarjo Sampoerna - Willy Wijaya - Sutjipto  
   Website: www.delphiaprimajaya.com  
   Product: Coconut fiber

3. **EMPAT SEKAWAN ABADI, CV**  
   Address: Raya Darmo Permai III, Ruko Plaza Segi Delapana Kav. A-853. Surabaya 60189 East Java  
   Phone: +62-31 734 0206-10  
   Fax: +62-31 734 0205  
   Email: admin@empatsekawanabadi.com  
   Product: Coconut fiber, coconut sell charcoal

4. **JAWA CAHAYA ORGANIC (JCO), CV**  
   Address: Jl Ki Ageng Mangir 973, Ds Kraton, Kec Maospati, Magetan 63392, East Java  
   Phone/Fax: +62 351 866 128  
   Mobile: +62 812 3432 3288  
   Email: sales@jc-organics.com  
   CP: Dwi Pertiwi  
   Product: raw young coconut, coconut sugar, Virgin Coconut Oil

5. **KURNIA TUNGGAL NUGRAHA, PT**  
   Address: Jl. WR. Supratman No. 75, Pasar Jambi, Jambi-36111  
   Phone: +62-741 22376, +62-741 253334  
   Fax: +62-741 33484  
   CP: Wiyanto
6. ANDOW NGSENSOYIDJAJA, PT

- Address: Jl. Kramat Raya 5A Lt. 2 DKI Jakarta- 10450
- Phone: +62-21 3155278
- Fax: +62-21 45781545, +62-21 45854435
- Website: www.cocoa-palm-coconut.com

8. BITUNG MANADO OIL LTD, PT

- Address: Jl. Walanda Maramis, Madidir Weru, North Sulawesi 95122
- Phone: +62-438 32472
- Fax: +62-438 32515
- Product: Crude Coconut Oils

9. BANDAR JAKARTA, CV

- Address: Jl. Prof. DR. Sri Soedewi, MS. SH Kuala Tungkal Jambi - 36511
- Phone: +62-742 21563
- Fax: +62-742 322822
- CP: - H. Syawal Hamid
- Product: Coconut Shell, Charcoal, Copra

10. CREST INTERNATIONAL INDUSTRIAL DEVELOPMENT INDONESIA, PT

- Address: Jl. Raya Kalianda Trans Sumatera Km. 50 Lampung - 35511
- Phone: +62-721 266879/322377
- Fax: +62-721 253517/321222
- CP: - Louis Djoko
- Product: Coconut Fibres Other Than Raw,Coconut Shell Charcoal

- Budiyanto

Product: Crude Coconut Oil

- ANDOW NGSENSOYIDJAJA, PT

Product: Crude Coconut Oils

- SUMATERA BARU

Product: Crude CNO, Coconut Desiccated

Website: www.sumaterabarun.com

Phone: +62-623 92908
Fax: +62-623 93508
CP: - Ulong Oeidy, Bakar Oeidy

Website: www.sumaterabarun.com

Product: Crude CNO, Coconut Desiccated

- Budiyanto

Product: Crude Coconut Oil
11. MEMON INTERNATIONAL TRAD, CV
Address: Jl. Brigjend Katamsi No. 9 Gg. Aman, North Sumatera - 20159
Phone/Fax: +62-61 4563719
CP: Soedarso Salim
Product: Coconut Desiccated
Fax: +62-61 8221069
CP: Yusifawati Lubis
- Bambang A. Kuswari
- Movieda Bahaoedin
Product: Coconut Shell Charcoal

12. GRAND TANG, UD
Address: Jl. T.G.H. Lopan 99X Labuapi, Lombok Barat NTB- 83232
Phone: +62-370-646893, +62-370 6610736,
Mobile: +62-81339788007
Fax: +62-370 636825
CP: H. Anhar Touhrie
Product: Coconut in Shell

13. MAHLIGAI INDOCOCO FIBER, PT
Address: Jl. Teuku Umar No. 11, Kedaton Lampung - 35148
Phone: +62-721 708780/708781
Fax: +62-721 708780
CP: Efli Ramli, SE
Product: Coconut Fibres

14. PANCA PUSAKA DELI, PT
Address: Taman Setia Budi Indah Blok QQ No. 70 North Sumatera - 20222
Phone: +62-61 8201220

15. CAHAYA ANUGERAH RUDEVI, PT
Address: Jl. Yos Sudarso No. 17/46, Pidada 1, Lampung- 35241
Phone: +62-721 341627/260810
Fax: +62-721 341628/260955
CP: Rudy Alwi
- Eko Widodo
Product: Coconut Fibres

16. ALOHA COCONUT FIBER, CV
Address: Jl. Kyai Tamin No. 3 East Java - 65117
Phone: +62-341 329850
Fax: +62-341 324813
CP: Shirly Goey
- Yohannes Edward Yusuf
Website: www.coconut-fiber.com
Product: Coconut Fibres, fresh coconut

17. SIANTAN SURYATAMA, PT
Address: Jl. Cendrawasih 53-B RT 003/06, Mariana West Kalimantan – 78111
Phone/Fax: +62-561 732097
18. TRIMATARI BIO PETRSADA RECOVERY, PT
Address: Jl. Fatmawati 39 IEC DKI Jakarta - 12430
Phone: +62-21 75906715/
75906505
Fax: +62-21 75906604
CP: - M. A. Sri Lestari
- Nanda
Product: Coconut Oils

19. GRINAGRO ASIA PRATAMA, PT
Address: Jl. Ahmad Yani No. 28, Besusu Central Sulawesi - 94222
Phone: +62-451 421944,
+62-451 421222
Fax: +62-451 421922,
+62-451 421222
CP: - Rusnilamwati
- Peter Wijono
- Lily Gany
Product: Coconut Desiccated

20. WINNING INTERPRISES, CV
Address: Jl. Raya Segedong, Parit Bugis, West Kalimantan - 78351
Phone/Fax: +62-561 737357
Fax: +62-561 737357
CP: - Soehardjo Tantiono, SH
Product: Crude Coconut Oil

21. FRAKON PRIMA, PT
Address: Jl. Wajok Hulu Km.9,8, Siantan West Kalimantan
Phone: +62-561 884078
Fax: +62-561 884077
CP: - Andy Topo William, BA
Product: Coconut Oils, Copra

22. DAYA PROSUMEN MANDIRI, PT
Address: Jl. Golo No. 14 Pandeyan, Umbulharjo DIY - 55161
Phone: +62-274 378541
Fax: +62-274 376632
CP: - Drs. Abdullah Basri
- Idham Ibty, MPA
Website: www.prosumen.com
Product: Coconut Shell Charcoal

23. TROPICA COCOPRIMA, PT
Address: Jl. Balai Kota No. 12, Tikala, North Sulawesi - 95124
<table>
<thead>
<tr>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>CP</th>
<th>Product</th>
</tr>
</thead>
<tbody>
<tr>
<td>FLORMASINDO ABADI UTAMA, PT</td>
<td>Jl. Riau No. 118</td>
<td>+62-761 32845/76135196, +62-761 33598/6133957</td>
<td>+62-761 33598</td>
<td>- Roslin, BA</td>
<td>Coconut Shell Charcoal</td>
</tr>
<tr>
<td></td>
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<tr>
<td>PFORMASINDO ABADI UTAMA, PT</td>
<td>Jl. Riau No. 118</td>
<td>+62-761 32845/76135196, +62-761 33598/6133957</td>
<td>+62-761 33598</td>
<td>- Roslin, BA</td>
<td>Coconut Shell Charcoal</td>
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<td>Copra Oils</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>BUMI SARIMAS INDONESIA, PT</td>
<td>Jl. Raya Padang</td>
<td>+62-751 482229/482219</td>
<td>+62-751 482220</td>
<td>- Dharmaputra</td>
<td>Crude Coconut Oil,</td>
</tr>
<tr>
<td></td>
<td>Bukittinggi Km. 21, Duku West Sumatera</td>
<td>Phone: +62-751 482229/482219</td>
<td>Fax: +62-751 482220</td>
<td>- Restianto</td>
<td>Coconut Cream, Nata de coco</td>
</tr>
<tr>
<td></td>
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<td></td>
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<td></td>
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</tbody>
</table>
29. PELITA SARI PRIMA JADI, PT
Address: Jl. Kemakmuran No. 56, RT. 0 RW. 02 Jambi - 36512
Phone: +62-742 21660/323122
Fax: +62-742 21041
CP: - Resti Sulinda Baramuli
- Drs. Jhonny Ginting
Commodity: Coconut Desiccated

30. PRASIDA EKATAMA, CV
Address: Jl. Tikala Ares I No. 19 North Sulawesi-95124
Phone: +62-431 852424/858616,
Mobile: +62-812 4308363
Fax: +62-431 874324
CP: - Senny Tumbelaka
Product: Coconut Fibres Other Than Raw, Coconut Shell Charcoal

31. MANNA WASSALWA, CV
Address: Jl. Blang Cut No. 11A, Lambhuk NAD
Phone: +62-812 6905121
CP: - Anwar
Product: Coconut Essence

32. UNICOTIN AIRMADIDI, PT
Address: Jl. Blora No. 21 DKI Jakarta - 10310
Phone/Fax: +62-21 3147207, +62-21 3147287

33. TRI MUSTIKA COCOMINAESA, PT
Address: Jl. Raya A. K. D. Km. 90 Teep, Kec. Amurang Barat - North Sulawesi
Phone: +62-430 225514
Fax: +62-430 225516
CP: - Budiman Lius
- Agustinus Ransang Sutina
- Ferny
- Boy Pakasi
Product: Coconut Desiccated

34. BINTANG DAUD, CV
Address: Desa Watutumou No. 52 Kalawat North Sulawesi
Mobile: +62-813 56223129
CP: - Nicolin Wulur
Product: Coconut Oils

35. SERIMPI ASLI WENANG, PT
Address: Jl. Kol. Sugiono North Sulawesi
Phone: +62-431 867667,
Mobile: +62-815 23600475
Fax: +62-431 867667
CP: - Debby Pamikiran
Product: Coconut Shell Charcoal
### 36. SRI INTAN ABADI, PT
- **Address**: Jl. Sutomo Baru No. 3 North Sumatera
- **Phone**: +62-61 4564895/
  +62-61 4574689
- **Fax**: +62-61 4523198
- **CP**: Pang Siew Keow
  (Komisaris Utama)
  - Ong Tang Chew
  (Direktur Utama)
  - Henny Rangkuti
  - Emmy Yuanita
- **Product**: Coconut Desiccated

### 38. CF MAESA-VIRGIN COOL
- **Address**: Tonsealama, Kec Tonda-no Utara Kab.Minahasa, North Sulawesi
- **Phone**: +62-431 322220
- **Fax**: +62-431 321471
- **CP**: Marthen
- **Product**: Coconut Flour

### 39. ZAKWAN TRADING, CV
- **Address**: JL. Pangeran Emir M.Nur Blok A No. 9 Durian Payung, Tanjungkarang Pusat Bandar Lampung 35116, Lampung
- **Phone**: +62-721-7623162
- **Fax**: +62-721-7623162
- **Email**: herimulyadi@zakwantrading.com
- **CP**: Heri Mulyadi
- **Mobile**: +62-81540 34444
- **Product**: coconut fibre, coconut shell charcoal, cocopeat
ASSOCIATION LIST

Foliage Plants

1. Indonesian Flower Association (ASBINDO – Asosiasi Bunga Indonesia)
   Address: Komplek Liga Mas Indah – Perdatam
            Jl. Duren Tiga Indah Raya Blok i/12, Jakarta 12760
   Phone/Fax: +62-21 7976442 / +62-21 7976443
   E-mail: asobunga@indosat.net.id
   CP: Ir. Rosana Harahap

2. Nusantara Flower Foundation (YBN – Yayasan Bunga Nusantara)
   Address: Komplek Liga Mas Indah – Perdatam
            Jl. Duren Tiga Indah Raya Blok l/12, Jakarta 12760
   Phone/Fax: +62-21 7994458 / +62-21 7976443
   CP: Ir. Bambang Prasanto

3. INDONESIAN ORCHIDS SOCIETY (PAI – Perhimpunan Anggrek Indonesia)
   Address: Gdg Direktorat Jenderal Hortikultura
            Jl. AUP No.3 Pasar Minggu Jakarta
   Phone: +62-21 7892205
   Fax: +62-21 785135

4. INDONESIA FLOWERS AND ORNAMENTAL PLANTS PRODUCERS AND TRADER ASSOCIATION (Aspeni Flora – Asosiasi Pengusaha dan Petani Flora Indonesia)
   Address: Gdg I BPPT Lt.21
            Jl. MH. Thamrin No.8 Jakarta Pusat 10340
   Phone/Fax: +62-21 31901836 - 37/ +62-21 3340282
   CP: Nana (Sekretaris)
5. **INDONESIA ORCHIDS FARMER ASSOCIATION (APAI – Asosiasi Petani Anggrek Indonesia)**
   Address : Jl. Tangkuban Perahu 157 RT 06/07 Cikole Lembang Bandung 40391 West Java
   Phone/Fax : +62-22 2785338 / +62-22 2789386

**Coconut**

1. **Indonesian Coconut Community**
   Address : KPP IPB Baranangsiang III Blok H No 13-14, Bogor 16144
   Phone : +62-251-313824
   Fax : +62-251 351264
   Contact Person : Irawadi Jamaran

2. **Indonesian Coconut Community Lampung Regional Board**
   Address : Jl Bintara II No 17 A, Sukarame, cc Raja basa Permai Blok Q No 10 Bandar Lampung
   Phone : +62-721-770464, 781733
   Mobile : +62-8151 601796
   Fax : +62-721-788383
   Contact Person : FHL Tobing, MBA

3. **Indonesian Coconut Farmer Association**
   Address : Desa Cinta Karya, Kecamatan Parigi, Kab. Ciamis, Jawa Barat
   Contact Person : Yahya T.E.S. Kusumah Fadhillah

4. **Indonesian Coconut Husk Industries Association**
   Address : Head office: Lina Building Jl. H.R. Rasuna Said Kav 87 Kuningan Jakarta Selatan
Branch Office: Jl Alpin No 3 A Bandung Jawa Barat
Phone:
Head office: +62-21-5255401, 5256038 fax: +62-21-6254023;
Contact Person: H. Acep Suhandi K

5. The Indonesian Communication Forum for Coconut
Address: Gedung E Departemen Pertanian Lt.VJI. Harsono RM. No. 3
         Ragunan, Jakarta Selatan 12550
Phone: +62-21 7805035 Ext. 531-533
Fax: +62-21 7813581

6. Asian & Pacific Coconut Community (APCC)
Address: 3 rd.floor, Lina Building, Jl. H.R. Rasuna Said Kav.B7 Kuningan,
         Jakarta 12920 -INDONESIA. P.O. Box 1343, Jakarta 10013
Phone: +62-21 5221712 to 13
Fax: +62-21 5221714
Email: apcc@indo.net.id
Website: http://www.apccsec.org/

TEA

Indonesian Tea Board
Address: Kantor Pusat Departemen Pertanian R.I.
         Jl. Harsono R.M. No. 3 Gedung C Lt. 5 Ruang 511 Ragunan, Pasar
         Minggu, Jakarta 12550
Phone/Fax: +62-21-7813355
INDONESIAN TRADE REPRESENTATIVE OFFICES OVERSEAS

1. Australian (Canberra)
   Trade Attache
   Dra. Kusni Pangestuti, MM.
   Indonesian Embassy, 8 Darwin Avenue, Yarralumia A.C.T 2600 Canberra – Australia
   Phone. (61-2) 62508654
   Fax. (61-2) 62730757
   Website : www.kbri-canberra.org.au

2. Austria (Viena)
   Indonesian Commercial Attache
   Indonesian Embassy, Gustav Tschermak Gasse 5-7, A-1180 Viena - Austria
   Phone. (43-1) 4762241
   Fax. (43-1) 4790557
   E-mail : atdag-au@depdag.go.id
   Website : www.kbriwina.org; www.kbriwina.at

3. Belgium (Brussels)
   Trade Attache
   Ir. Johni Martha, MBAÈ,
   Indonesian Mission to the European Union Boulevard de la Woluwe 38, B-1200 Brussels – Belgium
   Phone. (32-2) 7790915
   Fax. (32-2) 7728190

4. Canada (Ottawa)
   Trade Attache
   Drs. Raden Sulisty Widayanta
Indonesian Embassy 55 Parkdale Avenue Ottawa, ON K1Y 1E5 – Canada
Phone. (1-613) 7241100 (306)
Fax. (1-613) 7241105, 7244959
Website : www.indonesia-ottawa.org

5. China (Beijing)
Trade Attache
Ir. Marolop Nainggolan, MA.
Indonesian Embassy, Dongzhimenwai Dajie No. 4 Chaoyang District, Beijing-China
Phone. (00861) 65324748, 3811340842
Fax. (00861) 65325368
E-mail : atdag-chn@depdag.go.id
Website : ; www.indonesiaembassychina.com

6. Denmark (Copenhagen)
Trade Attache
Iriana Trimurty Ryacudu, SH, MM
Indonesian Embassy, Orehoj Alle 1, 2900 Hellerup Copenhagen – Denmark
Phone. (45-39) 624422 (215),
Fax. (45-39) 624483
Website : www.kbricph.dk

7. Egypt (Cairo)
Trade Attache
Indonesian Embassy 13, Aisha EL Temoria St. Garden City
P.O. BOX 1661 Cairo– Egypt
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